# BUSINESS ANALYTICS

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BUSINESS ANALYTICS - TANUTIT CHAKRABORY. RS, ISI KOLKATA
Statistical Machine Learning (15 essentially 11011-parlative)
The regression, we don't find $y = f(x)$ ; nother we do $E(y x) = f(x)$ In regression, we don't find $y = f(x)$ ; nother we do $E(y x) = f(x)$ I so, the x's are not nondom ramiables
Technical > Statistical > Managemial
[Read: Categornical Data Analysis by Agresti]
Dependency Analysis: - When we try to predict of for grant is. In descriptive analysis, there is always a dependency analysis
Descriptive Analysis: - Aims at establishing to get ideas about E(y/x) on P(Y/x) for
various subsets of x using now data.
various subsets of x using now data.  Various subsets of x using now data.  Descriptive analysis is the starting point of non-parametric analysis.
Analytics: - Two major types: - Supervised Analytics Unsupervised Analytics.
Supervised analytics typically has a nesponse and explanatory structures. (eg. Regression analysis)
Unsupervised analyties has no nesponse variables. (eg: Segmentation Dividing a data into parts such that the no. of parts is not known in advance)
Unsupervised: _ Scale development (such as finding out intelligence).
eg:  - Problem of grouping  Leg: Medical fraud - where doctors and patients  are involved in claims that are fraud.  This may be difficult to find out and it  bequires grouping.
Where as in ATM frauds, there is immediate complaint from the cord holders, so sequeres grouping
sequeres grouping

Analytics Problems: - Typical types of analytics problems:
of a random variable on the basis of values of other variables, eg: Regression and forecasting).
Problem of classification [ Response ramiable is categorical]  Difference between segmentation and classification is that in classification the no. of classes are known in advance.
-> Grouping and Segmentation (eg: Cluster Analysis) [No. of groups and segments are known in advance]
Scale Development [ Principal Component & Factor Analysis] Scenaric Analysis (simulations)
-: Vs Predictive Analytics (Supervised Learning):-
In explanatory analytics, we try to esponse.
In predictive analytics, we my given situation, of the pesponse variable in a given situation,
Parametric and Non-parametric methods:
In parametric method, a model from (and possibly some distri) are assumed. In these models, interpretation is generally easien. However, these models are not flexible (the form is fixed) and hence prediction may not be good.
fixed) and hence prediction may not be good.  Non-parametric models assume that the data distribution.  Non-barametric models assume that the data distribution a finite set of parameters can't be defined in terms of a finite set of parameters
can't be defined in terms of

Books:Totroduction to Statistical Learning by Tibshinani.
Elements of Statistical Learning by Tibshinani.

#### Regression Analysis: Variable Selection | Doconload: Boston Fitting the model and Validation and Janalyse Interpret and use the model, 1. Variable Selection: - Choose certain variables out of a large list. If possible, decide about the form. Access coholises Xi (one at a time) and y are related. [ Connelation is not defined for categorical Variables] Visual Representations: - Scatter plot Dot plot Where Xi are categorical, almost same as scatter plot Mean functions Stratified box plot [ For categorica] Relationship between X and Y: (c) Using Contingency Tables: Monginals N2 2 P(Y=1 | X=1) } The matio of this two is called odds matio. P(Y=1 | x = 2) If R2 value is large, it means that X is significant. Output of a model: Estimated coeff. 1. Check whether the basic assumptions are satisfied on not. - Residual plots] check the existence of outliers / influential observation.

Basic assumptions to be checked: suppose Y = ZBIXi + Ei Check i) E; iid N(0,02) ii) E(ei) = 0 4 1=1,2, ... iii) Cov(Ei, Ej) = 0, i.e., Ei and Ej are unconnected for all i and j. [ Read: Explonatory Data Analysis by John Tukey Read and apply: - Stratified Boxplot - Stem and leaf plot - Matrix Plot - Mean function blot. Note: The stratified boxplots may show the following patterns: - The mean/median of Other nestionse may not change as the explanatory variables change, Some high/low percentile of the nesponse may change as the explanatory variables. In such a case the mode to be fitted: Quantile Regression Model. Proeliminary Analysis: -1. Univariate Analysis - Histogram, boxplot, Undowstand the levels of skewness and kuntosis, identify obvious groups if it exists ( bimodal/multimodal distr. 0) Consider transformations when nesponse is highly skewed.

(Do log transformation, Box-cox transformation) (I-shaped) Cauchy Distribution: How the prob. of getting an observation at the extreme is not as low as normal. The kuntosis is very high and tails converge much slowly than a normal distribution. The variability of mean even ? In such cases with a large sample will be begrussion is not large. So, there exists no expectation,

2. Relationship Analysis: -(a) Construct scatter plots, mean functions plot, matrix plots, stratified box plots. Estimate and nepont connelations, Identify variables that may impact the besponse. Theorise the town. Construct two-coay tables linking the nestionse and explanatory variables.

— Odds natio, Relative nisk, phi-coefficients.

Note: - I. If the conditional prob. of y doesn't depend on X, then X and Y are independent.

Relative risk is valid only for prospective samples.

(c) Compute different odds natio, nelative roisks, x2 values and phi-coefficients to assess impact of X on Y.

The occurance probability of an avoidable event is called risk.

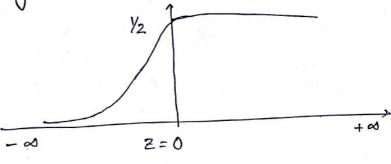
Logistic Regranion - (Binary)

Essentially used for classification and misk analysis.

Classification means when nesponse is categorical.

Explanatory -> Numerie and Categorical.

sigmoid function:



Logistic function: 
$$f(z) = \frac{1}{1+e^{-z}}$$
;  $-\infty < z < \infty$ .

Z = Exposure variable. So as 2 changes, the misk changes. Leg: Blindly crossing a noad. If it is a highway, the exposure is more there than if it's a village noad.

Typically a linear combination of the explanatory variables. This xamiable attemps to quantify misk ( Risk event, expenses, Probability of misk event).

Bayes Optimality Criteria: If we have a nesponse variable of which can take values v, , v2, ....; P(Vj | X1=21,..., Xp=xp), j=1,2,..., K (classes) Then the classification is best if we put it in the class where is maximum. probability y = S 0 if transaction is geneine 1 if fraudulant  $\begin{cases} P(\lambda = 0 \mid \overline{X}) = \beta 0 \\ \sum_{i=1}^{n} P(\lambda = i \mid x) = \beta 0 \end{cases}$ P(Y=1 | X) = P1 Z = Bo + BIX1 + .... + BPXP odds of  $y=1 \mid x_1=x_1, x_2=x_2, ..., x_p=x_p = \frac{P(y=1|X)}{1-P(y=1|X)}$ .. In (odds  $(Y=1|X) = \beta_0 + \sum \beta_i X_i$   $= \frac{1}{1+e^{-(\beta_0+\sum \beta_i X_i)}}$ Logistic regrussion model:-In (odds (7=1 |X)) = Bo+ ZBiXi Likelihood function: L = P(7=J1) P(Y=J2) .....P(Y=Jn). Odds natio nemains contant.

Assumption: Odds natio nemains contant.

[ So this assumption is dangenous; we are assuming the nisk to be contant in the entire nange]

Receiver Operating Characteristic (ROC) Curve: This is a standard technique for summarizing classifier over a page of trade-offs between true periformance positive (TP) and false positive (FP) ennon mates. ROC curve is more informative than the classification table. For logistic regrusion you can cruate a 2x2 classification table of predicted values from your model for your rusponse if y=0 on 1 Vs. the true value of y=0 or 1. SI = Sansitivity = P(g=1|J=1) = Prob. of (T/A)  $S_2 = Specificity = P(\hat{y} = 0 | y = 0) = Prob. of (T|D)$ Probability of testing regative in D = Disease exists7 = Test negative case the subject doesn't have desease. D = Disease doesn't exist 1 - S2 = P(T | D) = False positive. SI = True positive. Optimal point ROC Curve: Linear means that for all cutoff points will have same value of 31 prob. of true positive and false positive. (This is meaningless, because it's just like tossing a coin) 1-52 (True positive mould always have higher prob. than FF) Higher the departure, higher is the power of disonimination. - Anea under the curve is an accepted traditional performance metrice for a ROC curve. The higher the AUC, the better r- 52 Lusually it should be > 0.7 and prediction power the model has.

20.9

In a goodness of fit test, nather than using the classification table, we should use one under ROC curve.

- Usually it should be greater than 0.7.

- And in most cases it should be less than 0.9.

- If ROC is > 0.9 then there is a high chance of quasicomplete separation.

- If ROC is low then (<0.6) classification power is low.

- If ROC is around 0.9 and nepont of quasi-complete separation is not clean, then it is advisable to nefit the model using subsamples. You will notice that coefficients of parameters become unstable.

Classification Methodologies:

#### Panametric

Linear Discreme Analysis

Quadratic Discriminant Analysis Ly is generally not preferred as

the number of the parameters to be estimated increases manifold.

#### Non-parametric

· Naire Bayes

. Decision Trees (Bagging, Boosting CART, Random forest)

• K-NN

Regression Splines

· Newal Networking

Discriminant Analysis: - 1. LDA 2. QDA

Estimate P(Y=K|X) where Y is Problem in classification is: categorical nesponse variable. Allocate to class K where P(Y=K/X) is maximum,

#### Logistic Regression Vs Discriminant Analysis: - In case the nesponse variables (classes of y) separated (w.n.t.X) logistic negocession becomes unstable, then LDA is preffered. - Diseminiant analysis assumes nonmality for X for different classes of Y. Large departure from nonmality leads to poor classification ( logistic is preffered) Nominal on Categorical variables (X) may invalidate classification using discriminant analysis. When explanatory variables are measured in natural natio scale and has approximately normal distribution, then discriminant analysis performs well even for small data. Prospective data are not nequired for classification. Logistic becomes complex for K>2. Linear Discriminant Analysis approach: -Liet Y be a categorical perponse with k classes (assuming normal We try to estimate bx = P(Y= x | x= x) given the prior probability and the inverse probabilities TIK = Pro (Y=K) - unconditional proposition. fx = P(x = 2 | Y = k) -> invoice probability fix is assumed to be nonmal with means ux and constant variance I, since estimation of fix is difficult. 1. How do you check whether & ~ N(M, Z)? Hints: Q-Q Plots, Skewnen , sieotrus A-D test. 2. How do you check whether Z1, Z2, ... ZK S-Wtest are same on not?

L.DA with one predictor:

$$\begin{aligned}
&P(Y=K|X=x) \\
&= \frac{P(X=x|Y=K) P(Y=K)}{P(Y=K)} \\
&= \frac{P(X=x|Y=K) P(Y=K)}{P(X=K)} \\
&= \frac{P(X=x|Y=K) P(Y=K)}{P(X=K)} \\
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&= \frac{P(X=x|Y=K) P(Y=K) P(Y=K) P(Y=K)}{P(X=K)} \\
&= \frac{P(X=x|Y=K) P(Y=K) P(Y=$$

K-Nearest neighbour Rule: - An algorithm where we look at the K ( > 2, > 3 for classification) & vectors nearest to the observed 20. In case of value estimation, an average on median of the observed y ratues connesponding to the nearest z values is comidered In case of classification, majority vote is taken.
We use cross validation I technique to choose the value of k. Cross Validation: - A method to - check model accuracy - Assum the connect degree of flexibility.

- Hotel out sample (for test data) Approaches: - Leave one out cross validation (LOOCV) - K-fold cross validation, Boosting Algorithm: -1. (Initialize) Set  $\hat{f}(x) \leftarrow 0$   $r_i \leftarrow \text{ yi for } i = 1, 2, ..., n$ sample Dize n; ni - nesiduals 2. (computation/fitting) Repeat the following steps;
(a) fit a small tree with d splits, say fb(x) on the training data (x, y). Ji -> response (b) Update the tree  $\hat{f}(x) = \hat{f}(x) + \lambda \hat{f}_{b}(x)$  when  $\lambda$  is the shrinkege parameter (c) Update the nesideal nice ni- 2 fo (y) 3. Output: f(x) = I 2fb() Parameters:  $\lambda = 0.01$ d = split size (1002)

Regression Splines: - (Variants of negrunion models that can take a wide variety of smooth shape) Basis function: - E(Y|X) E(Y(x) = Bo + B, l, (x) + B2 (2(x) + ---+ BK lk(x) + E The function Li(x) ove called basis functions. Typically the basis function in splines would be restricted to polynomials [ /x, 1x, x2, x3, lnx] Approach: - In splines, we divide the entire mange of x into a set of submarges. Different models are fitted at different subranges of x. Fitting different models (often neforced to as piecewise approach) to the entire range of X divided into a set of subnanges. Examples: Indicators function:  $T_{0}(x) = \begin{cases} 1 & \text{when } x < x_{1} \\ 0 & \text{oW} \end{cases}$   $T_{1}(x) = \begin{cases} 1 & \text{when } x_{1} \le x < x_{2} \\ 0 & \text{oW} \end{cases}$ Step functions: -When applying step function on an explanatory variable measured in natio. scale we should be careful. measured we should verify whether conversion of particularly we should verify ordinal has a measurement to model imple-cation. significant impact on the model imple-cation. Cubic Splines: - The most commonly used spline where polynomials of dayree 3 are fitted on each submange.  $E(Y/X) = \begin{cases} \beta_{10} + \beta_{11} \times + \beta_{12} \times^2 + \beta_{13} \times^3 + \varepsilon & \text{when } x < K \\ \beta_{20} + \beta_{21} \times + \beta_{22} \times^2 + \beta_{23} \times^3 + \varepsilon & \text{when } x > K \end{cases}$ Definition: - The boundary points of the submarges are called

Constraints imposed on Splines: - The fitted spline needs to be continuous at knots and also need to be smooth. In order to meet these constraints, the spline software impose a number of constraints like this, one such is 1st and 2nd derivatives also need to be continuous.

Definition: - The regions below the smallest knot and above the highest knot are called boundaries.

Fitting Constrained piececoise Polynomial:-

In the case of cubic polynomial the constrained function can be confler as a basis function representation with K+4 degree of freedom.

 $y = \beta_0 + \beta_1 l_1(x) + \beta_2 l_3(x) + \cdots + \beta_{K+3} l_{K+3}(x) + \varepsilon$ We arrive this representation using a truncated power basis function  $h(x) = \begin{cases} (x - \varepsilon_y)^3 & \text{if } x > \varepsilon \\ 0 & \text{ow} \end{cases}$ 

Fitting cubic Polynomial: In order to fit a piecewise bolynomial of degree 3, we use 3 basis functions  $\chi, \chi^2, \chi^3$  and  $\kappa$  of degree 3, we use 3 basis functions; where  $\kappa$  is the no. of knots. In the translated power basis functions; where  $\kappa$  is the no. of knots.

- Parameters can be estimated here using least square.

- Parameters can be estimated here using least square.

Note: Cubic splines are found to work better than high order polynomial there models are unstable sometimes at the models. However

boundaries.

Natural Splines: When cubic spline becomes unotable at Loundaries, we use natural splines (linearity constraint is imposed at the boundary).

Deciding about number of knots:

Choices are: If 3 knots: at 25th, 50th, 75th percentile.

If 4 knots: at 20th, 40th, 60th, 80th percentile.

fitting: - Decide about a few alternative number of knots (at predefined cut points at specified percentile of  $\infty$ ). Fit natural splines and cubic splines for each model. Use K-fold and LOOCY Cross validation to choose. Alternative Approach: -Spline Smoothing: - We use the concept of cost and complexity. We find an estimaton g(.) such that  $\sum (y_i - y(x_i))^2 + \lambda \left( (y''(t))^2 dt \right)$  is minimized. I is called turing parameter. (non-negative). The 2nd derivative gives the change of slope of g and hence measures the flexibility in same sense. As  $\lambda \to \infty$ ,  $g \approx linear$  function. - We need to choose  $\lambda$ . The method of cross validation is used for different atternative values of  $\lambda$ . Ridge Regression: - (Shrinkage Method) Methods like Stepasise Regulation and Best subset selects a subset of vaniables (either selected on not). In shrinkage methods, i.e., Ridge Regrussion, we try to reduce the individual coefficients: Minimize  $\sum_{i=1}^{n} (y_i - \beta_0 + \sum_{i=1}^{n} \beta_i + \lambda \sum_{i=1}^{n} \beta_i)^2$ We get,  $\hat{\beta} = (x'x + \lambda I)^{-1} x'y$ -> Linear regrassion --- LRM --- Stepwise --- MLR--- Subset Supervised Analytics. Non-linear models (Splines, natural splines) Shrinkage Method - Projection Persuit Regression (PPR)

Scale Invariance: - Least square solutions are scale invariant. Consequently, BjXj is independent of scale. Ridge solutions are not scale independent because of the pentalty term. Transformation of  $X_j$ :- We carry out the following scale transformation on  $X_j$ :  $\widetilde{x}_{ij} = \frac{x_{ij}}{\sqrt{\frac{1}{n} \sum_{i=1}^{n} (x_{ij} - \overline{x}_j)^2}}$ Interspretation of Bo: - Average of y where all x; are 0.

We can centre the explanatory variables, i.e., choose x; = x; -x;
to ensure that Bo has the form in I ji. Note: In order to carry out Ridge negression, we will carry out two different transformation: centerity of 2j and scale transformation. - We need to choose the optimal value of A. Use k-fold cross validation to choose the model. Projection Pursuit Regression (PPR):- Let X be the input feature. Um = wm & be the projection of & onto a different Liet hyperplane. (wm is a unit vector, i.e., || wm ||=1) Let gm (Um) be any function. He define  $f(x) = \sum_{m=1}^{M} g_m(U_m)$ . When M is large, this formulation may be used to approximate a very large number of situations and is called the universal approximation. - We take an additive model defined on a projection of the input x, f(x) = = gj (wj x) 1. Estimation of g:- We estimate g for a given we using any smoothing technique (typically smoothing spline).

2. Estimation of w:- We start with an initial value we and estimate we using iterative Grauss-newton method. Estimation of Brameters: 3. update  $y: \leftarrow y: -g(\omega'x)$  and nepert step 1 and 2.

- M is predefined parameter and is decided on the basis of cross

validation,

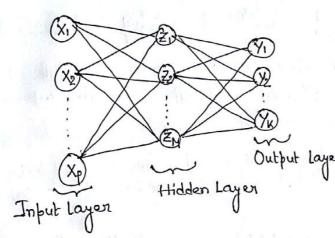
Newral Network: - Essentially a multistage nepression model with a number of "hidden" layers built in a fashion of PPR.

suppose we have a K-class classification model:

$$y_1$$
  $y_2$   $\dots$   $y_k$   $y_1$   $y_2$   $y_k$ 

Here we estimate P(Y=j|X); j=1,2,..., k as output function  $g_j(X) = \frac{e^{ij}}{\sum_{j=1}^{i} e^{ij}}$ ; where  $ij = B_j/x$ .

We propose a network structure as follows:



$$Z_m = \mathcal{O}\left( \propto_{0m} + \propto_m \chi \right);$$
 $m = 1, 2, \dots, N$ 

Output layer 
$$T_K = \beta_{0K} + \sum_{j} \beta_{jk} Z_{jj}$$
;
$$J_K(X) = g_K(T_K) \rightarrow 0/P \text{ functions}$$

Activation function ( $\sigma$ ):— Considered to be a step function that fines only when the input chosses a thrushold.

Currently the activation function is taken as Sigmoid function  $\sigma(x) = \frac{1}{1+e^{-x^2}}$ 

- For value estimation case, we take output function as identity function.
- In case we have one hidden layer, Newral network becomes easievalent to PPR.

Estimation of model parameters: - Let PjIX be the probability that
the persponse takes the value 1/X.

Classification Set up: - Estimate parameters by minimizing cross entropy

R = - Zy; Inp;

Fitting NN Models: -Zm -> Hidden units (function of projection of &) T -> linear function of Z. g - Output function. Use the NN model for the purpose of prediction only. Inventory Problem: - We need to estimate the service level prob. of being able to provide material and compesponding capital costs (level of inventory). - Monte Carlo Model, Model Validation & Recalibration: - Look at validation of model using simulation. Model fitting in NN:- Suppose the set of parameters is given by Q.

In Value estimation, we try to minimize the sum of squared errors  $R(Q) = \sum_{i} \left( \int_{1}^{1} (x - \int_{K}^{1} (x - \int_{$ Gives us solution through least saware using iterative approach. Classification Problem: - We have K classes. Defining vaniables /2; ; 1=1,..., N Jij = { o or strong observis in classif cross entropy = - I bjk log bjk In classification set up, we minimize deviance, in begrussion troce, coe use sum of squareofernon (SSE).

### Naive Bayes Classification:

- Prospective study (Follow-up Study is difficult in business as it deals with transment effects over period of time. When a treatment is applied to a set of people (and not applied on another subset) and the outcome is noted later.

- Retrospective study is where we identify the people who buy a product and then we move backward to find this characteristics.

In business analytics, we normally deal with observational study.

	Lung cancer		1	
Smoking	Tes	No	Total	
Yes	153	73	226	
No	47	127	174	
Total	200	200	400	

Conditional probability can be computed only for prospective study. This is a betrospective study. This is a betrospective study. This is a betrospective study and thus conditional prob. doesn't hold good.

Let Yi be a categorical nesponse variable with K classes, Let A., Az,..., Ap be different conditions that impact

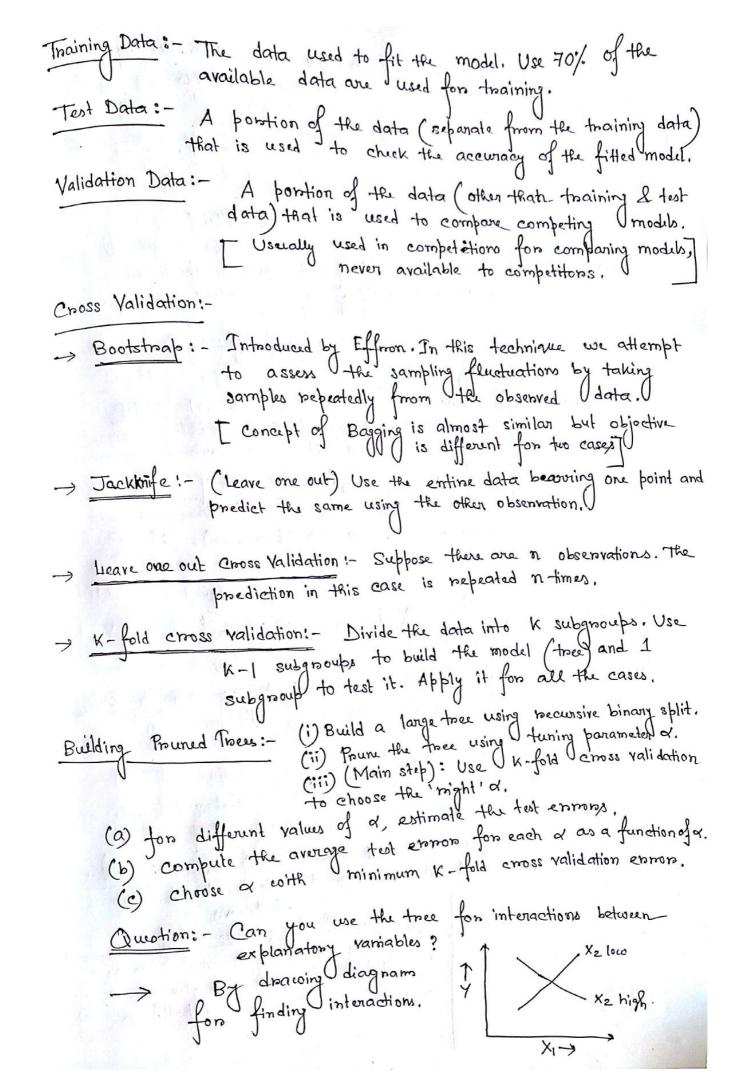
If  $P(y=j \mid A_1, A_2, ..., A_p)$  are estimable, we allocate the subject to class justiment this probability is maximum.

(Recall Bayes Optimality Criterion)

Note: In most practical situations retrospective studies would be conducted and hence  $P(Y=j|A_1,...,A_p)$  is not estimable. However, P(Ai|Y=j); i=1,2,..., k can be estimated from a case control study.

By Bayes theorem: -P(Y=j | A1, A2, ..., Ap) = P(A1, A2, ..., Ap | Y=j) P(Y=j) P(AINA2 n.... NAp) Amaximizing P(A1 Az .... Ap | Y=j) P(Y=j) Allocate that subject to that I where Rule: Naive Bayes Assumption: - A1, A2, ..... Ap are conditionally independent given Y=j. Under this assumption P(A1A2....Ap | Y=j) = TP P(Ai | Y=j) (It has been noted that P(A: | Y=j) are estimable under a case-control set up). Decision Thees [ Non-parametric Method ]: -Used both for value estimation and classification. Suppose the begion covered by the explanatory variable Ris paratitioned into Ri, Rz,..., RM. Let the explanatory variables be such that Xoi = Xi = Xii; i=1,2,...,K R = 5 (21, x21 ..., 2K) | x1 exi) Let  $E(Y|X\in R_j; j=1,2,...,M)$  be the conditional expectation of y given that  $X\in R_j$ . E(Y|X) = Ij(Rj) E(Y|X ERj). Difference & Similiarity between Regrussion Model and Decision Tree: Similiarity: In Both cases we find E(Y|X). In Decision trees, no linearity assumption is required eohere as for regression the linearity is necessary. Difference : X2 - .... XK Input Data: 95 ZNI

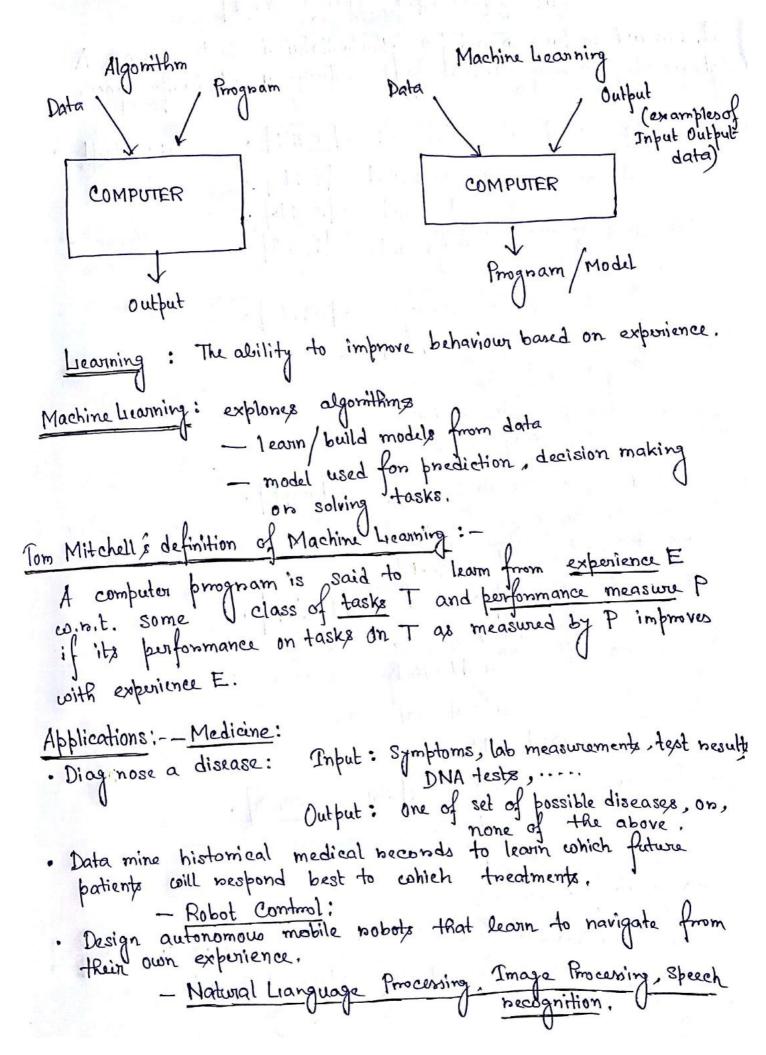
Greedy Algorithm: - Whichever value at a particular point of time maximizes on minimizes the objective function. No backtracking. Leg: Suppose someone is waiting for a bus and boards the first bus he gets. May be he would have got a better bus if he would have waited. T Anniviry at the partition: 1. Objective: To arrive at a partition such that the mean sourced enron  $\sum (\gamma_i - \hat{\gamma}_i)^2$  is minimum. 2. We use a greedy algorithm as follows: -Step1: Compute baseline SSE = I (yi-y)2. Step 2: For each Xi choose different out point and divide the input space into R1 and R2. Choose that partition where the decrease of MSE is maximum. Continue till all variables are exhausted.  $E(Y|X) = \beta \circ + \sum_{i=1}^{r} \beta_i X_i$   $E(Y|X) = \sum_{i=1}^{m} I_i(R_i) E(Y|X \in R_i).$ Note: A tree groces very fast. Corsequently trees may nesult in "over fitting" (saturated model). Non-parametric -> Mone flexible, less interpretable Parametrie -- Less flexible, more interpretable I But Decision tree is an exception Over fitting: - A fitted model that fits the training data very well but doesn't fit the test data well in likely to be A model when accuracy of fit (test data) Enmon decreases (from a given complexity) for as complexity increases, is said to test be overfitted. points where overfitting starts ( complexity 20



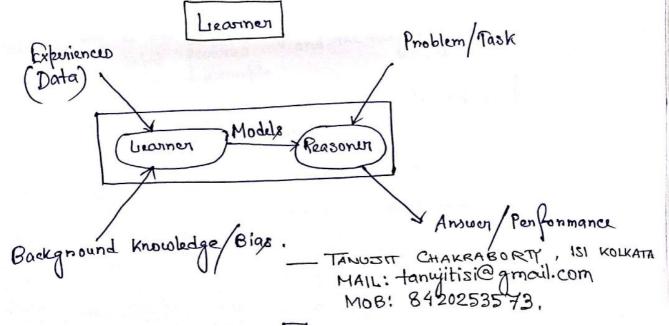
Each split divides the data into two parts. Suppose the split is done on salary. If salary <2, then it is dependent on age whereas thus salary >2, then it depends on level of education. Thus this is an example of interaction in a tree. Question: When can we use decision trees satisfy for the purpose of explanation? > Use the underlying interaction strencture. In case the strencture keeps changing on different subsamples to a large extent explanation is risky. Classification Thee: - The besponse variable is categorical. The aim may be to priedict the outcome ("predictive analytics you understand cohy it happens (explanatory analytics). Measura of Partition effectiveness: (a) Rate of Misclassification: - Suppose the nesponse has Klerchs. Suppose The proporation of occurance of these levels in the subset Rjare prje > prjk V K i.e., PRIL is maximum. Then pate of misclassification = 1 - PRIL. (b) Gini Index: - Sum of -> I PRIK (1-PRIK), & classes. Measures node impurity. If Gini index is higher when node is impure. 2 - PRIK In PRIK (c) Cross Entropy:-In classification tree we use node purity and in negrumion tree we use sum of square of enrors.

## MACHINE LEARNING

A machine that is intellectually capable as much as humans has always fined the imagination of Learners and computer scientists. . [19508] - Samuel's checken-playing program History: 1957 - Newal network: Rosenbiatt's besception 1960s - Pattern Recognition - Minsky and Papert prove limitations of Perceptron. - symbolic concept induction Expert systems and knowledge acquisition bottleneck. · Quinlan's ID3 Natural Language procuring (symbolic) - Advanced decision thee & bule mining 19808 Resurgence of neural networking Valiant's PAC learning theony ML 4 Statistics : 90's Suppost Vector Machinus Data Mining Text learning Bayes Net Learning 2000s onwards: - Newral networks (software) - Deep learning - Big data - Google's self Living con Books: - 1. Machine Learning: Tom Mitchell (1997) 2. Introduction to Machine hearning by Ethern Albaydin.



## - Sentiment Analysis, Machine Translation. - Financial: · Predict if a stock coill roise on fall in the next few milliseconds. · Predict if a user will click on an ad on not in order to decide which ad to whow. Business Intelligence Robustly forecasting product sales quantities taking seasonality and trend into account. · Identifying arross selling promotion opportunities for consumer Identify the price sensitivity of a consumer product and identify the optimum price point that maximizes net profit. The Optimizing product location at a super market netail outlet. Other Applications · Fraud detection: Credit cord providers Determine cohether on not someone will défault on a home montage. Understand consumer sentiment based off of unstructured text data. Forecasting coomen's conviction nates based off external macroeconomic factors. Learner Problem/Task



# Notes On Business Analytics

1

Introduction: The general problem addressed by logistic regression is that of establishing relationship between certain explanatory variables—both numeric and categorical with a categorical response

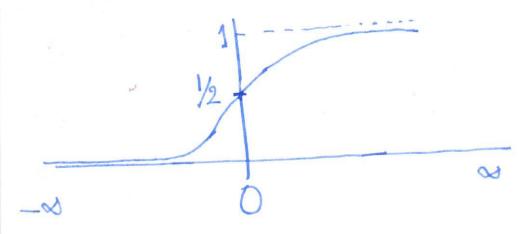
Logistic Regression addresses the problem of classification. Logistic Regression is also used to estimate /assess

Concept of logistic function:

-∞<2<∞ The function  $f(z) = \frac{1}{1+e^{-z}}$ 

is called the logistic function.

Note that the logistic function has the following graph



Note that  $0 \le f(z) \le 1$ Note further that f(Z) has an S-shaped curve (often referred to as the sigmoid curve)

camples : Usage of the sigmoid curve.

1 The dosage of insecticide has an impact of killings insects. The probability is low when dosage is very small. From a threshold, the probability increases fast.

2 The probability of a customer returning a loan may depend on factors like value of the loan and level of disposable income. In this case the variable 7 may be considered to be a linear combination of these variables.

Notos Logistic Model . In general the logistic model may be considered to be the following for.

Z= B+ \( \beta \beta \); \( \text{Xi}, \text{ where } \text{Xi}, \text{X}\_2 \cdots \text{Xp are the explanatory variables}

In essence then Z is an index that combines the explanatory variables.

# Logistic Hodd Regression

15.8.2016

Consider a class binary classification problem with the explanatory variables on X1, X2. Xp and Y being the response variable. Suf

Suppose y takes value 0 and 1.

Then P(Y=1/X1, X2, ---, Xp) = 1+e(Bo+ ZB, Xi)

The coefficients B, B, B, B2 -- Bp are the paunknown parameters.

Concepts of Odds Ration & Relative Risks

vata Collection:

1 Pist Framework 1: In certain risk frameworks, the explanatory variables related to a subject are observed at a point of time and the outcomes are observed later. In such a case the subjects may being studied may have to be followed up over a period of time. Such studies are called follow-up studies.

Example 1: We observe a set of people with certain lifestyle habits over a period of time. We then observe how many of these people have developed a particular disease.

Example 2 : We observe a set of people who have been recruited. We note their characteristics and follow than up for a pariod of time to see how many long they stay with the company (or how many of them leave within a given time frame)

2 Framework 2: In other data collection formats we Observe the outcomes of certain subjects. We then. find the value of the explanatory variables pertaining to the subject.

# Logistic Regression

15. 8. 2016

Logit Transformation: The transformation

logit P(x): ln(P

logit (P(x)): ln(P

1-P(Y.1/x))

Note that  $P(Y=1/X) = \frac{1}{1+e^{-(\beta_0+\Sigma\beta_i\times i)}}$   $\Rightarrow 1-P(Y=1/X) = \frac{1}{1+e^{-(\beta_0+\Sigma\beta_i\times i)}}$ 

 $\implies \ln \left( \frac{P(Y=1/X)}{1-P(Y=1/X)} \right)^{2} \beta_{0} + \sum \beta_{i} \times i$ 

Note further that  $\frac{P(\gamma_2 1/\chi)}{P(\gamma_2 0/\chi)}$  is the gives the odds of P(Y=1) vs. P(Y=0) for a given explanatory set up.

Baseline Odds! Note that Bo gives the baseline odds. This refers to the odds that would result for a logistic model without any odds at all.

Logistic Regression

16.8.2016

nterpretation of B; : Suppose X; is a variable measured in the ratio scale. Then

In (Odds (Y=1/X1=2,, X2=22... x,==25, ... Xp=25))

 $=\beta_0 + \Sigma \beta_i X_i$ 

In (Odds (/21/X1=21, X2=22, - Xj=xj+1, -.. X,=2p)

= Bo + \( \Si \beta\_i \times \beta\_i

> h (odls(y,1/x,=xj.+1) - ln (odls(y,1/xj,xj)=B;

=> Odd (Y=1/x;-x;+1) = aB; Odd (Y=1/x;-x;)

Thus logistic regression model is one of 'Constant Odds Ratio'.

## Logistic Rograssion

Maximum Likelihood Estimatas

Nota that TI(Zi) = P(Y=1/X1=xi1, X2. xi2-, xp. Xip)

gives the probability that the response takes the value I when the for a given setting of explanatory variables.

Likelihood fn.  $l(\beta) = \prod_{i=1}^{n} \prod (\chi_i)^{y_i} (1-\Pi(\chi_i))^{1-y_i}$ 

follows directly from the Bernouth pmf.

Two important likelihood functions
Likelihood of the null model: Lo2 F. Zyi (1-B)

- where of the astimated proportion of the response variable taking value 1.

Saturated Model: Ls 2 II yi' (1-yi) = 1

Deviance! - D2 - 2 ln [Likelihood of the fitted model]

Likelihood Ratio: LR: - 2 Int Likelihood of the fitted model

Logit transformation: The transformation

 $g(z) = ln\left(\frac{\pi(z)}{1-\pi(z)}\right)$  where  $\pi(z) = P(y=1/x=z)$ 

has many desirable properties. The properties are given below:

- a) The logit  $g(z) = \beta_0 + \sum \beta_i z_i$  are linear in its parameters
  - I) The logit g(x) is a continuous function
  - c) × < q(x) < ∞

Error in logistic regression (binary).

We estimate Y by T(x) = P(Y=1/8)

If Y21 han E= 1-TI(X) with probability TI(X)

If You then Ez-TT(X) with probability (1-TT(X)

Thus E(E): TT(Z)(1-TT(Z))-TT(Z)(1-TT(Z))=0

Note that En Bir each E; may be considered to be a Bernoulli trial. The variance is not constant.

[34 X~ Bor(b) P(x:1)=P, P(x:0)=1-b  $\Rightarrow E(x) \cdot b$ ,  $V(x) \cdot E(p^2) - p^2 \cdot b - p^2 \cdot p(1-p)$ 

## saluation of a screening test

Let B2 Risk event

Be = Risk event does not happen

Let T= Test result is positive

T = Test result is negative

Prob (T/B) is called sonsitivity. This is the probability of the test showing positive result given that the risk event turns out to be true.

Examples:

1 Suppose on the basis of a legistic regression model, a transaction is classified to be for fradulant. Sonsitivity is the probability that the model identifies a transaction to be frandulant when it actually is fraudulant.

2 Similar logic is applicable whom a model is used to da classify a loan application.

Prob (T/B) is called specificity. This is the probability of a falso alorm, i.e. the model identifies a transaction to be fraudulant when in reality it is not.

## Logistic Rogression

Goodness Of Fit: Basic criteria for goodness-of-fit is that the distances between the observed & estimated values be unsystematic & within the variation of the model. This criteria is not satisfied in classification matrix.

Sonsitivity & Specificity from the classification materix Sonsitivity and spacificity

Drawbacks of classification table

- a) Classification is sonsitive to the relative size of the component groups and always favours classification into the larger group (i.e. probability of correctly classifying when a subject belongs to the larger group is high)
  - b) The classification matrix converts a probability an outcome measured on a continuum into a dico dichotomous variable leading to substantial loss of information.
  - c) The sonsitivity and specificity measured from a 2×2 specifice classification table depends entirely on the distribution of the subjects rather than. superiority of a model.

# podness Of Fit (Classification Tables) Impact of Distribution of Subjects on Sansitivity and Specificity: Consider the following hypothetical case (Hosmer and Lameshow, page 157)

Classification	Observed Values		Total
through model	Ø 1	0	1
1	16	11	27
0	131	417	548
Total	147	428	575

Sonsitivity = Prob (Correct Classification Disease)

(Let disease = 1) = 16/147 = 10.9%

Specificity = Prob (Predicted dimana free/No dimana) = 417/428 = 97.4%

Overall correct classification: 16+417 = 0.753

Classification tables:

Notice that in the above table the distribution of the subjects with disease probability > 0.50 actually had about 40% of the subjects without dissesse. This implies that the estimated probabilities were >0.50 but sufficiently close to 0.5.

[ Note: Suppose among n subjects, the probability of disease is a constant, say ÎT. Then nÎT subjects are expected to actually have the disease and n(1-17) would not devolop the disease. Thus, when it > 0.50, n(1-17) subjects are expected to be misclassified] Suppose in the same table given above, the probability of having the or not having the disease are as follows!

If it < 0.50 men it = 0.05 and if IT > 0.50 then IT = 0.95

Assuming that the classification rule remains some, the table becomes as follows:

Classification	Ofservation		- Total
	1	0	27
1	26	1	548
0	27	521	1378
	53	522	575
Total	72		

Semitivity = 26 = 0.491

Specificity = 521 = 0.99

# Classification Table

Note: The above combutations were carried out under the assumption that the model is correct, i.e. the estimated probability of disease is correct.

Thus the sensitivity & specificity defend heavily on the subject mix.

I Aran under Receiver Operating Characteristic Curve :

Note that Sansitivity : Prob (Model predicts disease / disease)

Spacificity . Prob (Model predicts no disease/no disease)

1- Specificity . Prob (Model predicts dissame / no disease)

Higher the sensitivity than (1-specificity) batter is the ability of the model to discriminate time pos

positives and false positives.

The ROC is the graph of sonsivit sonsitivity vs. (1- specificity) drawn over all possible cut points.

Somitivity 200

When the ROC is on the diagonal line (area = 0.5) there is no discrimination.

(1-Specificity)

lle Bayes' Optimality criteria.



Likelihood function: The probability (likelihood) of the observed sample given the parameter. The likelihood function is a function of the parameter. Suppose & is the unknown parameter. We corite the likelihood function on L(Q/x,, x2 ··· xn)

Note! Likelihood function is no not probability. If we sum (or integrate) L(Q/x,, x, ..., xn) over all possible values of 0, it will not become 1.

Maximum Likelihood Principle: Choose as your estimates those values of the parameter that maximizes likelihood of the observed data.

Log likelihood? The natural logarithm of the likelihood function. It is often preferable to work with the log libelihood for both practical & theoretical reason.

Note: Likelihood for L(8/x1, x2...xn): II p(xi, &) The log likelihood converts the product into sum 4 is hence easier to handle.

Sacondly all theoretical results concerning maximum libelihood are based on leglikelihood.

Advantages of log libelihood: Log likelihoods increase the numerical stability of the astimates. Likelihood functions are products of marginal probabilities and tend to become very small for large samples. Log likelihoods are large negative numbers and hence their usage improves stability. numerical stability.

Kernel likelihood & full likelihood ? The likelihood function can be written as:

 $L(0, \chi): k(\chi). \beta(\chi, 0) \propto \beta(\chi, 0)$ - K(x) is merely a function of the observed data and does not involve the parameter to be

Example : Let X1, X2, ... Xn de be indépendent random observations from the same Poisson population

with unknown parameter 1. Then  $L(\lambda|\chi_1,\chi_2...\chi_n) = \prod_{i=1}^{n} |(\chi_i,\lambda)|$   $= \prod_{i=1}^{n} \frac{-\lambda_i}{\lambda_{ii}}$   $= \frac{1}{2} \frac{1}{2} \frac{\lambda_{ii}}{\lambda_{ii}}$ 

= K(Z) Þ(Z/D)

-Where K(x1, x2...xn) = th II /xi!

P(0/x1, x2...xn) = II (x) = nx \ \(\chi^2 \chi^2 \

## Classification.

Linear Discriminant Analysis : In logistic regression we attempted to model P(Y=K/X=X).

The LDA provides an alternative of approach. In this approach we model the distribution of the predictor variables X separately for each response class and Then use Bayos' theorem to get  $P(Y_2 k/X_2 X)$  (In discriminant analysis we get the inverse probability)
Why use LDA instead of logistic regression?

- When classes are well separated, logistic regression is very unstable. (Remember cases of complete and quasi complete separation)

- 9f n is small and the distribution of the & is approximately normal, LDA perform well

- Logistic regression lands to become complex for multiple response classes (>2)

Using Bayer them for chapification:

Let (yi, xi) i=1, 2, - n be the observations

Y is a categorical variable with k(7,2) classos.

Thus yi can take values 1,2, -. K

Let TIK = P(Y = K) i.e. TIK gives the prior probabilities of the different classes. (This is the unconditional probability) -DA continued ..

Lat JK(X): P(X: x/y: k)

Then P(Y, K/X, Z) 2 JK(X). TK

Z Ty fg(2)

Let \$K(2) = P(y : K/X = 2)

We want to estimate Px (2)

Note that estimating Tox is easy.

Thus we only need to find fk(x)=P(x=2/Y=K)

DA for one predictor

Assume that  $f_k(x)$ :  $\sqrt{(x-\mu k)^2}$   $\sqrt{(x-\mu k)^2}$   $\sqrt{(x-\mu k)^2}$ LDA for one predictor

17K. 1 2 II - 202 E ((X-Mi)) Now, PK(2) =

Assumiy 0, 2 02 2 ... 2 0p

Bayos' Atmit optimility criteria leads us to allocate to class j 3 þj (2) is highest.

I We take a simple Gaussian case. In class k,

X~N(UK, J)

Classification 26.9,2016 LDA Ignoriy the denominator (constant) & this logarithms  $S_{K}(x) = lm(\Pi_{K}) + lm(\frac{1}{\sqrt{5\sqrt{2}n}}) - \frac{(x - \mu_{K})^{2}}{2\sigma^{2}}$ = ln(TK)+C- x2+HK2+2XHK Ignoring C we may rewrite SK(x) as SK(x) = 2. 1/K - (202) - 1/2 + lm (11/K)  $\Rightarrow S_{K}(\pi)^{2} \frac{Z_{MK}}{Z_{0}^{2}} - \frac{U_{K}^{2}}{25^{2}} + ln(\Pi_{K})$ For a 2 class problem with IT, 2 ITZ SI-82 = 202 - 202 + UZ + UZ - 202 = X (M1-M2) - 1 (M12-M2)

Note: Evan when we are reasonably sure that

Xi ~ N(Mi, J); we still have to estimate

MI, Me, --- Up; F. II, II2; -- IIp; and J.

Assume that  $X = (x_1, x_2, \dots x_p) \sim N(\mu_{px_1}, \sum_{p \times p})$ Then  $f(x) = \frac{1}{(2\pi)^{p/2}} |\Sigma|^{y/2} e^{-\frac{1}{2}(X - \mu)' \sum_{j=1}^{n} (X - \mu)}$ 

It can be shown that

SK(Z) = ZIXI EDYA MK px1 - Z MK E MK + h (TK)

Wa allocata to dona K when  $\mathcal{F}_{K}(z)$  is max.

Nota! Observe how the area under the ROC curve curve would be applicable in this context.

Quadratic Discriminant Analysis (QDA):

LDA assumes that observations in the different classes have class specific mean vectors MI, Mz, ..., Lk, but
a common variance - covariance matrix Z.

In QDA we we assume that observations & from the K-th class are such that X~ N(UK, ZK)

Note that PK(X, 2/Y, K): TKfK(X) Z T, f, (3) Note further that  $\frac{1}{\int_{K}(z)^{2}} \frac{1}{(z-\mu_{K})^{2}} \frac{1}{\sum_{K}|y|^{2}} = \frac{1}{2} (z-\mu_{K})^{2} \frac{1}{\sum_{K}|y|^{2}} \frac{1}{(z-\mu_{K})^{2}} \frac{1}{\sum_{K}|y|^{2}} \frac{1}$  $\Rightarrow P_{K}(X = Z/Y = K) = \frac{\prod_{k} \sqrt{2\eta} P_{k} \prod_{k} \sqrt{2\eta} P_{k} \prod_{k} \sqrt{2\eta} P_{k}}{\prod_{k} (1 - 2\eta)}$ 

SK(X)= lm(TK)- 1 lm IZK ]- 1 (X-MK) Z (X-MK)

No Comparison between LDA and QDA

- No. of parameters: Estimation of a variance - covariance matrix requires estimation of \$(\$+1)/2 parameters. Thus ONA requires estimation of many more parameters compand to

- LDA is much less flexible and honce has substantially lower variance

- If equality of variance assumption is badly off the mark, LDA tends to perform much worse compared to QDA

Bootstrap: Typically estimates the expected pradiction error quite well.

Lat Z: (Z1, Z2, ... ZN) be the training data

Where Zi = (Zi, yi), i=1,2--. N

The basic idea is to randomly draw data sets B times

from the training data

We refit the model to each of the bootstrap data sets and examine the behaviour of the fits over the

B rop reflications.

Lat 5(Z) be any quantity computed from the

training data, Z.

Then  $V(S(Z)) = \frac{1}{B-1} \frac{B}{S+1} (S(Z_2) - \overline{S}^*)^2$ 

-Where 5 \*= 1 = 5 (Z6)

Note: V(S(Z)) can be thought of as a Monte Carlo estimate of V(S(Z))

[ Note - Cross validation explicitly uses non-overlapping data. In case this condition is violated, overfitted samples may look very attractive]

Bootstrap : Can be applied in a wide range of statistical learning methods to compute measures of variability (y. SE) or other statistics otherwise difficult to obtain and are not automatically reported by statistical software.

V(XX+(1-x)y) = 2 V(x) + (1-x) V(y) + 2x(1-x) (ov(x,y) 2 x 2 5x + 5x + x 2 5y - 2x 5y 2 + 20 0xy - 2 2 0 xy

7 V(XX+(1-X)Y) 20

=> 2 x 5x 2 + 2 x 5y 2 - 2 5y 2 + 2 5xy - 4 x 5xy = 0

 $\Rightarrow \mathcal{A}(\sigma_{x}^{2} + \sigma_{y}^{2} - 2\sigma_{xy}) = \sigma_{y}^{2} - 2\sigma_{xy}$   $\Rightarrow \mathcal{A}(\sigma_{x}^{2} + \sigma_{y}^{2} - 2\sigma_{xy}) = \sigma_{y}^{2} - 2\sigma_{xy}$ 

Bootstrap Sampling: Consists of generating distinct data sats by sampling repeatedly from the original data sat. The sampling is carried out with replacement.

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# Rogalssion Splinds

18.10.2016

## Non-linear Regression Models

We cover

- Polynomial Regressions

- Step functions

- Splines

-Local Regression

- Generalized Addition Models

Polynomial Regression:

Linear: Yi= Bo+B, Xi+ Ei

Polynomial! Yi = Bo + Bixi + Bixi + ... + Bixi + Ei.
With large K polynomial models can be highly non-linear.
K ≤ 4 in most cases

Note that we can use polynomials for legistic regression as well.

[ Variance of a least square fit:

Let ê la the estimated variance - covariance matrix of the coefficients  $\hat{\beta}$ .

Let  $\hat{f}(\chi_0)^2 \hat{\beta}_0 + \hat{\beta}_1 \chi_0 + \hat{\beta}_2 \chi_0^2 + \hat{\beta}_3 \chi_0^3 + \hat{\beta}_4 \chi_0^4$ DLat  $\hat{f}(\chi_0)^2 \hat{\beta}_0 + \hat{\beta}_1 \chi_0 + \hat{\beta}_2 \chi_0^2 + \hat{\beta}_3 \chi_0^3 + \hat{\beta}_4 \chi_0^4$ 

Then V(f(xo)) = lo Clo]

Non-linear Regression Models 18.10.2016 Polynomial Regression (Continued ...) [ To study - Estimation of the var-cov matrix C of B] Step Functions Using polynomial functions impose a global structure. In a step function we partition X into a into a set Of contiguous bim & fit a constant for each bin. In practice we create cutpoints in the CI, CI, CI < CI < CI < CI < CI < CK in the range of X and then construct (K+1) new variables as follows: fofo(x) = I(x < c,) \$1(x): ] (C, 5x < C2) f K-1 (x) = I (CK-1 { X K CK) fK(x) = 1(x > CK) Where I(.) is an indicator function. Wa fit the model Yi 2 Bo + AC B, (1(x) Yi= Bo + 5 Bifi (x) Nota: We exclude to to smure that the functions remain

independent

Basis Function:

We take use a set of functions b, (x), b2(x)
--. bx(x) and fit the model

Yi= Bo + E Bibi (x) + Ei

Nota that polynomials & step functions are special cases of this general model.

The functions bj(.) are called the basis functions.

Regression Splines:

Essentially an extension of polynomial regression and piecewise constant regression approaches.

Piacewise Polynomial?

Instead of fitting a high degree polynomial over the entire range of X, we fit separate how degree polynomials (typically polynomials of degree 3) over different regions of X

Yi = Bo + B, Xi + B2 Xi + B3 Xi3 + E,

The coefficients Bo, B, B, and B, differ in different parts of the range of X

The points where the coefficients change are called knots.

A piecewise cubic polynomial with a single knot at the point a takes the form:  $\beta_{3,\chi_{i}}^{3}$ the point a takes the form:  $\beta_{3,\chi_{i}}^{3} + \epsilon_{i} \text{ if } \chi_{i} < \epsilon_{i}$   $\beta_{0,i} + \beta_{1,i} \chi_{i} + \beta_{2,i} \chi_{i}^{2} + \beta_{3,i} \chi_{i}^{3} + \epsilon_{i} \text{ if } \chi_{i} < \epsilon_{i}$   $\beta_{0,i} + \beta_{1,i} \chi_{i} + \beta_{2,i} \chi_{i}^{2} + \beta_{3,i} \chi_{i}^{3} + \epsilon_{i} \text{ if } \chi_{i} > \epsilon_{i}$ 

Using more knots leads to a more flexible pia cassisa polynomial.

# Constraints and splines:

We need to add a few constraints.

First, the fitted curves must be continuous everywhere. Second, both the first and second derivatives must be continuous.

There constraints are imposed to ensure that the fitted polynomial is both conficentimeous & smoots.

Spline Basis Representation

A cubic spline with K # knots can be modeled as

Yi 2 Bo + B, b, (Xi) + B B b 2 (Xi) + ... + B b (Xi)

K+3 K+3

A direct way is to use a basis for cubic this polynomial 2, x2, x3 - and then add a truncated power basis for each moto.

Truncated power for is defined as:  $h(\chi, \xi) = \{ (\chi - \xi)^3 \text{ if } \chi > \xi \}$  0 oberwise

Boundary Constraints o

Splines typically have high variance towards the boundary. Boundary constraints (often linearity constraints) are often imposed to take care of this situation.

A cubic spline with additional boundary constraints (linearity) is referred to as 'natural spline'.

Piecewise Polynomial: Instead of fitting one high-degree polynomial over the entire range of X, piecewise polynomial regression involves fitting separate low degree polynomials over different ranges of X.

We fit the model Y=Bo+B,X+B,X+B,X2+B3X3+E

over different regions of X.

Thus, the coefficients  $\beta_0$ ,  $\beta_1$ ,  $\beta_2$  and  $\beta_3$  differ in different parts of the range of X. The points where the coefficients change are called the lenots.

A piecessise cubic polynomial with no knots is just a standard cubic polynomial.

A piecewise cubic polynomial with a single knot at point c takes the form

 $\begin{cases}
 \beta_{01} + \beta_{11} \chi_{i}^{1} + \beta_{21} \chi_{i}^{1} + \beta_{31} \chi_{i}^{3} + \xi; & \text{if } \chi_{i} < c \\
 \beta_{02} + \beta_{12} \chi_{i}^{1} + \beta_{22} \chi_{i}^{2} + \beta_{32} \chi_{i}^{3} + \xi; & \text{if } \chi_{i} > c
 \end{cases}$ 

Using more knots leads to a more flexible piecewise polynomial. In general, if we have k hots, we need to fit (K+1) different cubic polynomials.

constraint, the resulting function is likely to be discontinuous at the knots.

In order to obtain 's 'smooth' splines, the following com-

- i) The spline is continuous everywhere (particularly at the lemots)
- ii) Boi Let g(x) be the spline. Both g'(x) and g''(x) are continuous.

Note: In general a cubic spline uses & with k lanots uses 4+ K degrees of freedom.

In general a degree d spline requires continuity in derivatives up to degree (d-1)

Spline Basis Representation: Fitting a piecewise polynomial of degree-d appears to be complex in view of imposing the continuity constraints.

Howaver, a cubic spline with K lenots may be modelled as:  $Y = \beta_0 + \beta_1 \beta_1(x) + \beta_2 \beta_2(x) + \cdots + \beta_{K+3} \beta_{K+3} \beta_{K+3}$ 

Thus a cubic spline with K knots can be modelled in terms of a basis function representation.

The most direct way to represent a has cubic spline with K knots as a basis function is

K+3

Y= Bo+Bx+Bx2+B3x3+ \(\frac{1}{2}\beta\_1 \beta\_2 \text{1} + B\_3 \text{2} + \beta\_3 \text{2} + \frac{1}{2} \beta\_1 \text{2} + \beta\_3 \text{2} + \frac{1}{2} \beta\_1 \text{2} + \beta\_2 \text{2} + \beta\_3 \text{2} + \frac{1}{2} \beta\_1 \text{2} + \beta\_2 \text{2} + \beta\_3 \text{2}

Where by (x) are truncated power basis function defined as

Note that we may call each by (x) as h(x) h(x, \(\frac{2}{5}\); \(\frac{1}{3}\)

where h(x, z;): { \$ (x-z;)^3

3, 32. -- 3K are the K lemots.

It can be shown that in this representation the piecewise polynomial will have a discontinuity only in the third derivative.

This representation simplifies the cubic spline substantially and allows us to fit the model using least squares with an intercept and 3+K predictors of the form  $X, X^2, X^3, h(X, \xi_1), h(X, \xi_2) \dots, h(X, \xi_K)$  where  $\xi_1, \xi_2 - \xi_K$  are the Y knots.

Natural Splines: Whiles splines are flexible and often provides good prediction, they are likely to be unstable at the boundary.

A natural spline is a regression spline with additional boundary constraints. Usually the function is required to be linear at the boundary. This additional required to be linear at the boundary. This additional constraints constraint generally produces more stable estimates.

How many knots and where : More knots increase the model flexibility. I We may wish to place more knots where the response is likely to have more variation with respect to the explanatory variable.

However, in practice knots are placed at fixed percentiles percentiles - may be 25th, 50th and 75th.

(Read again about cubic splines and natural splines and their degrees of freedom)
The best' number of knots may be determined using the

technique of cross-validation.

Smoothing Splines

[Concepts of RSS, MSE, likelihood and their usage in inference / analytics]

An alternative to knots is the usage of a tuning parameter. In this approach we find the function g such that

 $\frac{\sum_{i=1}^{n} (y_i - g(x_i))^2 + \lambda \int (g''(t))^2 dt \text{ is minimized.}}{(y_i - g(x_i))^2}$ 

N (30) is called a 'tuning parameter'.

Note 1: The first derivative measures the slope and and the second derivative measures the change of alope. Hence, roughly speaking, the 2nd derivative is of a function is measure of its roughness.

Note 2. The function g(x) obtained through the 'loss + panelly' approach can be shown to be a piecewise continuous polynomial with knots at the unique values of  $x_1, x_2 \cdots x_n$ . In addition, it is linear in the region outside the extreme lenots. Thus, it is a natural spline but not the same spline obtained though the piecewise linear approach.

Concepts of degrees of freedom, shrinking and tuning parameters, bias-variance tradeoff, parametric and non-parametric, sufficiency]

Choosing 2: Lat gn = 527 [Similar to XB=X(x'x)"y]

The dfx = tr(5x)

It is say to see that as 2 increases from 0 to x decreases from n to 2.

Nota: In the spline smoothing approach we minimize:

 $\sum (y_i - g(x_i))^2 + \lambda \int (g''(t))^2 dt$ 

In a spline basis (cubic spline) representation, we use K+4?

yi= lo+ l, x+ l, x+ l, x3+ Z b;

4 γ β + β, x + β, x + β, x<sup>2</sup> + β, x<sup>3</sup> + Z β; b; (x) + ε

-Where  $l_1(z) = x$ ,  $l_2(z) \cdot x^2$ ,  $l_3(z) \cdot x^3$  $l_j(x) = \begin{cases} (x - \frac{2}{j} - 3)^3 & \text{for } j = 4, 5, -- K+3 \end{cases}$  Regression Splines

31.10.2016

Suppose we have fitted a smoothing spline Let  $\widehat{g}_{\lambda} = S_{\lambda} \cdot Y$ Then the effective degrees of freedom is defined as  $df_{\lambda} = \sum_{i=1}^{n} S_{\lambda} \cdot ii \rightarrow Trace of matrix <math>S_{\lambda}$ 

Ť

Ridge Rogression

Suppose we are fitting the model  $Y = B_0 + \sum B_i \times i + E$ We may estimate the coefficients using OLS that minimizes  $RSS = \sum_{i=1}^{n} (y_i - B_0 - \sum_{j=1}^{n} \beta_j x_{ij})^2$ 

In the ridge regression we take the "loss + Penalty" approach and minimize

 $Q = \sum_{i=1}^{n} (y_i - \beta_o - \sum_{j=1}^{n} \beta_j x_{ij})^2 + 2\sum_{j=1}^{n} \beta_j^2 - A$ 

- where 2 >0 is the tuning parameter (shrinkage parameter)

An equivalent way to write the ridge problem is

min 
$$\sum_{i=1}^{n} (y_i - \beta_0 - \sum_{j=1}^{n} \beta_j x_{ij})^2$$
Subject to  $\sum_{j=1}^{n} \beta_j^2 \le t$ 

There is a one-to-one correspondence between the tuning parameter 2 defined in A and t in (B).

Formulation (B) is sometimes preferred as it makes the size constraint explicit.

sage of Ridge Rogression :

Ridge is often used when there are many correlated variables. When the explanatory variables are highly correlated, the coefficients can become poorly determined and exhibit high variance. A pair of correlated variables often have large +ve and -ve coefficients, cancelling each other. The size constraint/tuning parameter alleviates this problem.

#### Notes:

a) The ridge solutions are not equivariant under scaling of the inputs. Thus xij's are usually standardized before solving the ridge equation.

b) The intercept has not been tuned. If it is tuned then the procedure would depend on the origin of Y. then the procedure would depend on the origin of Y. That is adding a constant to Y would not result in simply adding the same constant to the predictions.

C) When we center the inputs, i.e. use  $x_{ij} - \overline{x}_j$  instead of  $x_{ij}$ . We estimate  $\beta_0$  by  $y: \frac{1}{n}\sum y_i$ . The remaining coefficients get estimated by a ridge regression without intercept.

Analytics - Shrinkeye Methodo 31.10.2016  $RSS(\lambda) = (Y - XB)'(Y - XB) + \lambda B'B$  (X has percolumns)

$$\frac{\partial R(\beta)}{\partial \beta} = \frac{\partial}{\partial \beta} \left( (y' - \beta' \times')(y - \times \beta) + \lambda \beta' \beta \right)$$

$$= \frac{\partial}{\partial \beta} \left( (y'y - \beta' \times'y' - y' \times \beta + \beta' \times' \times \beta + \lambda \beta' \beta' \beta) + \lambda \beta' \beta \right)$$

$$= - \times' y' - x' + 2\beta \times' x' + 2\lambda \beta$$

$$\Rightarrow 2x'y' = 2(x'x + \lambda 1)\beta \qquad (a)$$

$$\Rightarrow 2x'y' = (x'x + \lambda 1)^{-1}x'y' \qquad (b)$$

Traditional definition of description of ridge regression start with (2).

Note: The choice of quadratic penalty adds a +ve constant to the diagonal terms of X'X. This makes the problem nonsingular even if X'X is not of full rank (why?)

Note further that the ridge solution to remains a linear function of y.

### Analytics - Shrinkage Methods 31.10.2016

Singular Value Decomposition (SVD):

The SVD of the contered input matrix X gives us some additional insights into ridge regression.

NXP NXP PXP PXP matrices

Note that the SVD may be least square solution may be writen as:

 $\hat{\beta} = (x'x)^{-1} \times 'y$   $\Rightarrow \times \hat{\beta} = x(x'x)^{-1} \times 'y$ 

Using SVD, on we get

XB=UU1/Y

Note that U'y projects y into a p dimensional space

NXb

U'U > U'U
PXN NXD

Ridge solutions XPR = X(X'X + ZI) X'Y

#### Aga Ragrassian:

Note: The standard least square coefficients are scale independent, i.e. multiplying xj by a leads to scaling of B; by 1/c. Thus xj B; ramains the same, no matter what unit is used to measure xj

In contrast ridge regression coefficient estimates change substantially due to change of scale. This is due to the sum of square of a coeffs. constraint. Thus we apply standardization of the predictors using

$$\chi_{ij} = \frac{\chi_{ij}}{\sqrt{\frac{1}{n} \frac{h}{\sum} (\chi_{ij} - \bar{\chi}_{ij})^{l_{i}}}}$$

By virtue of the standardization, each pradictor will have unit standard deviation.

#### Rationale behind improvement:

Primarily due to bian-variance trade off. As I increases, the flexibility decreases leading to increasing bian but decreasing variance. We look at the MSE of the test data to choose the 'right' value of I.

Lasso 0

A significant difficulty with Ridge is its inability to select a subset of variables. The penalty  $\lambda \Sigma \beta_i^2$  or the constraint  $\Sigma \beta_i^2 \leq t$  shrinks all coefficients to 0 but does not set any one of them to 0 unless  $\lambda = \infty$ 

In order to select a subset of variables

we be minimiza

Thus lasso uses on Li ponalty rather than Lz ponutty.

The lasso may be atternatively formulated as  $\text{Minimize } \left\{ \sum_{i=1}^{n} (y_i - \beta_o - \sum_{j=1}^{n} \beta_j \chi_{ij})^2 \right\}$ Subject to  $\sum_{i=1}^{n} |\beta_i| \le t$ 

Introduction: Selection of subsets of variables in a regression context is a widely used technique. This usually produces a more interpretable model that possibly has a lower prediction error. However, this is a discrete process - variables are either retained or discarded. This process tends to have a high variance. Best subset may lead to different subsets on cross validation. In contrast shrinkage methods are more continous continuous and have lower variance.

Ridge Regression: Attempts to shrink the coefficients by imposing a panally on their size. Two alternative formulations of ridge regression are '.

 $\hat{\beta} = \min \left[ \sum_{i > 1}^{N} (y_i - \beta_o - \sum_{j \geq 1}^{2} x_{ij} \beta_j)^2 + \lambda \sum_{j \geq 1}^{2} \beta_j^2 \right] - A$ 

Hera, 2 is the shrinkage parameter, 220

When 20, ridge regression reduces to OLS

As 21, the shrinkage becomes greater. The model becomes a null model when  $\lambda \to \infty$ 

An equivalent formulation of ridge regression is

6.11.2016 Shrinkage Methods Analytics Notes The 2nd formulation makes the size constraints on the coefficients directly visible. The two formulations are agrivalent to each other. Non-equivariance . The yedge solutions/are not equivariant under change of scales. Notey Choice of 2: In ridge regression the tuning (shrinkage) parameter plays a crucial role as stated earlier. When Note that unlike least square regression, ridge regression will produce a different set of coefficient estimates for each value of l. Impact of scale: The least square coefficient estimates are scale invariant invariant. Thus multiplying Xj by a simply leads to multiplying B; by 1/2. Hence B; X; remains the same irrespective of scale However, in ridge regression, change of scale would impact the estimated coefficient of the predictor and may even impact other predictors due to the sum of square Thus, in ridge regression, the predictors are standardized using the formula!  $\chi_{ij} = \frac{\chi_{ij}}{\sqrt{\delta_{ij}^{2} + \chi_{ij}^{2} - \chi_{ij}^{2}}}$ 

Shrinkage Methods Analytics Notes

Centering of variables: Hot The shrinkage penalty is applied in to the coefficients B, B2, ..., Bp but not to intercept Bo. This is because Bo is simply a measure of the mean value of the response when the predictors

Thus when the predictors are transformed as  $x_{ij} = x_{ij} - \bar{x}_{j}$ , the i.a. when the predictors are transformed as  $x_{ij} = x_{ij} - \bar{x}_{j}$ , the estimated intercept takes the form Bo: 9: 1 Zyi

Parameter Estimate in Ridge:

A Minimize  $\Sigma(y_i - \beta_o - \Sigma \beta_j \times_{ij})^2 + \lambda \Sigma \beta_i^2$ 

=> RSS(B) = (Y-XB')

 $\Rightarrow$  RSS( $\beta$ ) =  $(Y-X\beta)'(Y-X\beta)+\lambda\beta'\beta$  $= (\gamma' - \beta' \times')(\gamma - \times \beta) + \lambda \beta' \beta$ = Y'y-B'x'y-Y'xB+B'x'xB+RB'B

 $\Rightarrow \frac{\partial K(B)}{\partial B} = -2 \times ' y + 2\beta \times ' \times + 2\lambda \beta$ 

 $\Rightarrow (x' \times + \lambda I) \beta_2 \times y'$ 

 $\Rightarrow \mathcal{B} \quad \mathcal{B} = (x'x + \lambda I)^{-1} x'y$ 

Shrinkage Methods Analytics Notes

in Notes 7.11.2016

Note that the traditional definition of ridge regression starts with 6.

It is easy to note that the ridge coefficients can be estimated using the least squares methodology.

Notice further that the choice of quadratic penalty adds a +ve constant to the diagonal elements of X'X. This forces a solution in all cases. Further, the ridge solution is a linear for function of y.

Why does Ridge Regression improve over least isquare?

Essentially due to bias-variance trade-off. As 2 increases, the flexibility of the ridge regression fit decreases. At the same time, as 2 increases, the decreases of a ridge coefficient leads to substantial shrinkage of a ridge coefficient leads to substantial reduction of variance at the cost of a small increase in bias.

#### Contant

- 1 Introduction What is a decision tree? How is it
- 2 Introduction to basic terminologies nodes, branches, terminal (leaf) and non-terminal nodes

3 How does a tree work?

- 3 Phases of tree construction
- 4 Estimation and classification rules

5 Growing the tree

- 6 Concept of node purity and its measurement
- 7 Parameters controlling the splitting process
- 8 Pruning of tree Concepts of cost-complexity pruning
- 9 Variable Importance Measures
- 10 Concepts of bagging, boosting and random forests
- I Advantage and disadvantage of trees

Introduction: Decision tree is a non-parametric supervised learning technique that can be used for both value estimation as well as classification problem. In this technique the form of the estimator is not pre-specified and consequently it is called a non-parametric technique.

As the decision tree is a supervised learning technique, the data are collected in the following format

У	X <sub>1</sub> .	X <sub>2</sub> · ·	Xþ
y <sub>1</sub>	χ <sub>11</sub> χ <sub>21</sub>	X <sub>12</sub> · · · · · · · · · · · · · · · · ·	71b
	-	para 100 to 00 to 00	× <sub>Nb</sub>
1 yr	211	XNZ	NP

Here Y is the response variable and X1, X2, ... Xp are the explanatory variables. Each row of the matrix except the header gives the observed values of Y and X1, X2.

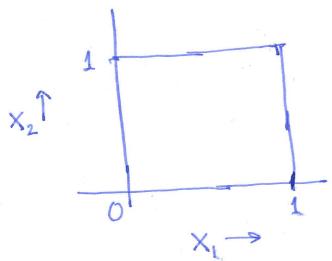
The header gives the observations were collected.

Xp. We assume that N observations were collected.

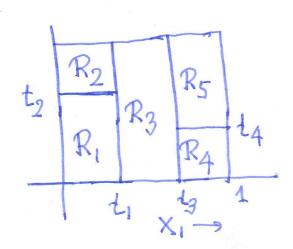
The decision tree algorithm divides the feature space (i.e. the theoretical space covered by the explanatory variables) into a number of mutually

exclusive and non-overlapping regions. Such a region is called a partition of the feature space. The decision tree gives the same estimate for each of the regions.

Example 1 Suppose we are trying to estimate the value of a response variable Y given two explanatory variables  $0 \le X_1, X_2 \le 1$ . Notice that the feature space may be drawn as follows:

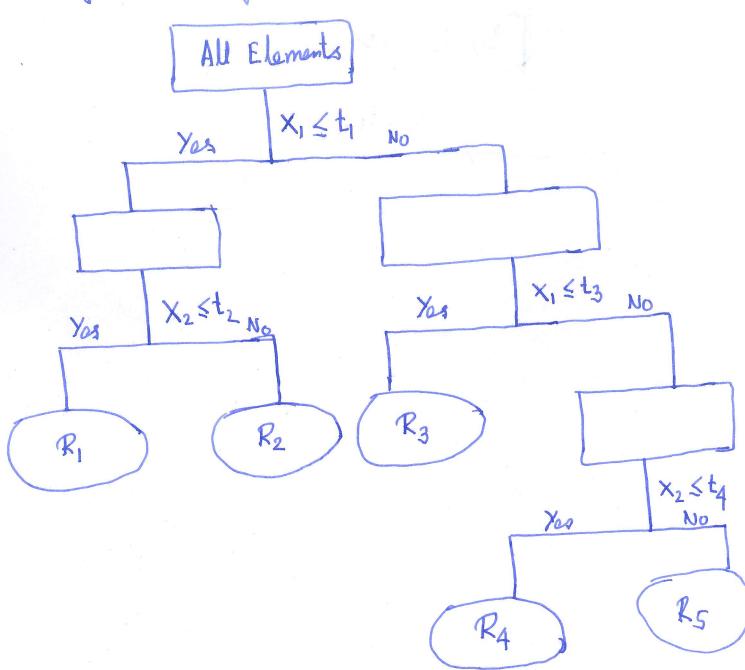


We may divide the feature space into 5 regions as follows:



Note that {R1, R2, R3, R4, R5} constitute a partition of the feature space Softx, 2 S={(x1, x2) / 0 ≤ x1, x2 ≤ 15

The partition may be arrived at as follows:



Notice that at

Notice that at each step the feature space is being being divided into two groups. This method of splitting the entire data set into a number of smaller sets, each time dividing the larger set into two is called binary splitting. The resulting structure is called

a binary tree.

Example 2: A mobile teléphone service provider wants to develop a model to predict behaviour of post paid subscribers. The behaviour has three possible values - the customer remains active, the customer churns voluntar voluntarily (by informing the service provider) and the customer churns involuntarily (stopped paying without information). The target (response) variable, therefore, takes three nominal values denoted by A (active), V (voluntary churn) and I (involuntary churn). A decision trac for pradicting behaviour may be constructed as follows:

Churn Type for all data
A: 80%, V: 13%, I: 7% Credit Rating High? No A:76%, V:16%, I:9% A: 87%, V: 10%, 1:3% Yas Tenune < 1 year No A:82%, V:9%, 7:9% A:96%, V:2%, 1:2% Product A

Notice that in this case the tree is being used to solve a classification problem.

Note: The tree given above is partial and illustrative.



### Notations and basic definitions:

The tree consists of nodes and branches.

The rectangles ( ) and ovals ( ) are the nodes. The nodes are connected by branches.

The first node containing all elements is called the

The nodes not split further are called the terminal or leaf nodes. The leaf nodes contain the decision.

We will discuss two types of trees. The trees used for value estimation problems are called 'Regression Trees' and trees used for classification problems are called 'Ea 'Classification Trees! Together the trees are called Classification And Regression Trees (CART).

# Three phases of tree construction

Three steps taken are:

- a) Selection of splits in the non-terminal nodes
- b) Deciding whether to make a node a terminal node or not (i.e. whether a node is to be split further)
  - c) Assigning rules for estimation or classification at the terminal terminal node

Note: The process of breaking a node into two subnodes is called splitting. Notice that every node consists of a set of points (y, x1, x2...x3). Whenever a node is split, this set is broken into two subsets according to some rule. The rules related to the construction of subsets use one variable at a time.

Thus at any stage the splitting rule may be x. be  $x_j \le t$  or  $x_j \ge t$  in case  $x_j$  is measured in Ordinal, interval or ratio scale. When it is measured in nominal scale the with K values (say 1, 2, ... K), the splitting rule would be of the form xj: 10,2. (i.e. xj will either take any one of (i.e. xj will either belong to a subset of {1,2,...k} or not).

NOTE THAT THE SPLITTING RULE MUST DIVIDE THE PARENT NODE (THE NODE BEING SPLIT) INTO EXACTLY TWO SUBSETS. RULES LIKE a < x; < b THAT LEADS TO A THREE-WAY SPLIT IS NOT ALLOWED.

Estimation and Classification Rules



# Estimation and Classification Rules:

Suppose the feature space has been divided into J mutually exclusive and non-overlapping region.

Let R1, R2, ..., R7 be the identified regions.

For any ragion  $R_j$ ,  $j \in \{1, 2, ..., J\}$  the value estimated value is  $\hat{C}_j = \text{Avg}(y_i / x_i \in R_j)$ . Thus for each region we estimate y through the average y in that region.

For classification problem with the response havings K different values 1, 2, -- K with frequencies as fj1, fj2 -- fjk for the jth class, we allocate the response to class I such that fjl = max ffj1, fj2 -- fjkf.

Thus classification is carried out by identifying the particular value with maximum fraquency in every node.

## Estimation and Classification Model:

Let &R,R2, .... RJB be a partition of the feature space.

Suppose we have p predictor variables X1, X2, ... Xp

Let  $\hat{C}_m = \text{Avg}\{y_i \mid x_i \in R_m\}$ , m=1, 2, ... J  $\hat{C}_m = \sum_{i=1}^{n} \frac{1}{2} (x_i x_i, x_i) \in R_m \}$  is used for the

Then  $f(x) = \sum_{m=1}^{\infty} \hat{C}_m \cdot \mathbb{I}((x_1, x_2, \dots, x_p) \in \mathbb{R}_m)$  is used for the purpose of value estimation.

Note that  $I((z_1, x_2, ..., x_p) \in R_m)$  is the indicator function. I function defined as follows:

 $I((x_1, x_2, \dots, x_b) \in \mathbb{R}_m)^2 \begin{cases} 1 & \text{if } (x_1, x_2, \dots, x_b) \in \mathbb{R}_m \\ 0 & \text{otherwise} \end{cases}$ 

As  $\{R_1, R_2, \dots, R_T\}$  is a partition of the feature space, f(x) is essentially the average y for the region  $R_m$  such that  $x \in R_m$ .

We can write the model similarly for a classification problem.

Let the response variable Y have of K classes 1, 2, ... K. Suppose we are deciding about the classification rule for ragion m.

Let Im, fmz, ... fmk be the values frequencies of the values 1,2,...k.

Let 2= { b / fmp = max { fm1, fm2, ... fmk}, b=1,2... k} Then  $f(z) = \sum_{n=1}^{\infty} \widehat{c}_{n} . I((x_{1}, x_{2}, ..., x_{p}) \in R_{m})$ 

Note: It is interesting to note that f(x) is a concorditional average or a conditional proportion. We find the conditional average or proportion for each region.

Growing the tree:

The tree is grown starting from the root node that initially contains the entire training data. A top-down greedy approach known as recursive binary splitting is used to grow the tree. The approach is top down because it begins at the top of the tree with all observations belong to a single region represented by the root node. Subsequently the predictor space is subsequently split into subregions.

During every split one node is split containing a subset of the training observations is split into two subsets subnodes provided some conditions are met. The of process of splitting stops when none of the terminal nodes satisfy the criteria for further splitting. At that point the tree is said to be Jully grown'.

The approach is said to be greedy because at each step of the tree building process the best split is with respect to the splitting criteria for that step is chosen rather than looking ahead and choosing a split that will lead to a better tree in a future step.

Splitting Criteria: Different criteria are used for regression and classification trees. The criteria are given below:

Splitting Criteria for Regression Trees: In regression trees attempts are made to minimize RSS. The criteria may be explained as follows:

as follows: Suppose we are attempting to split the region R that is a subset of the feature space.

Let  $y_R$  be the observed average of  $y_i$  when  $z_i \in R$ Then  $RSS_R = \sum_{i=1}^{N} (y_i - y_R)^2 - \omega$  where |R|, called the coordinality of R, gives the number of elements in the

Let RSSR = Do (The RSS is also referred to as deviance - a

in a given node are close to each other, RSS would be low, the smallest possible value being O. This is often referred to as regression deviance as well to

Note 1: The RSS is also referred to as the regression regression deviance. Notice that the regression deviance measures the node impurity (disorder) and assesses the homogeneity of the responses within the node. When the yi's in a node are close to each other, RSS is low with the smallest possible value being 0.

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Note 2: The deviance of a regression tree T is obtained by adding the deviances of its leaf nodes. Thus DT = \( \sum\_{i=1}^{\infty} \) D\_Land Node; — where J gives the number of leaf nodes.

If We now discuss the splitting method.

Let X1, X2. - Xp be the predictor variables.

Note that the region R we are trying to split is a subset of the predictor space (feature space).

Note further that the deviance of the region R is given by Do.

In order to split R we select a predictor  $X_j, j=1,2\cdots p$  and a cutpoint s. The region R is split into two subregions

 $R_1 = \{ (x_1, x_2 - x_p) \in R / x_j \le s \}$  and  $R_2 = \{ (x_1, x_2 - x_p) \in R / x_j \le s \}$ 

We select the predictor  $X_j$  and the cutpoint  $S_j$  and that  $D(j,s) = \sum_{i: \chi_i \in R_1(j,s)} (y_i - y_{R_i})^2 + \sum_{i: \chi_i \in R_2(j,s)} (y_i - y_{R_i})^2 +$ 

is minimum.

Note that D(j, s) & Do and (Do-D(j, s)) gives the

improvement measured in terms of reduction of RSS or equivalently regression deviance.

Note: When Xj is a ratio, interval or ordinal scale variable, we define two subsets as x;55 x;55 & and xj >8. However, this method of binary split does not work when Xj is a nominal

Suppose Xj is a nominal variable with three values, say A, B and C. Notice that there are three splits namely {A} vs. {B, c}, {B} vs. {A, c} and {C} vs{A,B}. In case X; has 4 values, namely A, B, C and D, there are 7 splits {A}vs{B,C,D}; {B} vs {A, c, D}; {C} vs {A, B,D}; {D} vs {A, B, c}; {A, B} vs. {c, D}; {A, c} vs. {B,D} and {A,D} vs. {B, c}. In general for nominal variables with K possible values one has to evaluate 2K-1-1 at binary splits.

Notice that the above splitting logic may be applied to ordinal variables as well. However, that should be avoided as ordinal variables have an implicit ordering.

#### Node Splitting in Classification Setting :

In the classification satting the class proportions of the different values of the response variable within a given node are used for the purpose of prediction. In the classification satting different methods may be used to aplit the nodes. The simplest and intuitively appealing method is the classification arror rate.

Classification Error Rate: Suppose we are trying to split the m-th region Rm.

Suppose the response variable Y takes & different Suppose the response variable Y takes & different values and  $\hat{F}_{mk}$ , k:1,2,... be the estimated proportions of the values of the response variable Y. Then the classification error rate of the response region m, denoted by  $E_m$  would be:

Em=1-max Pmk

Clearly for XERm is classification is made to the largest occurring value.

Note: The classification error rate is not sufficiently sensitive for tree growing and in practice two other measures are preferable.

(15)

Concept of node purity. A node is perfectly pure if it has only one value. Notice that in the regression setting the deviance is 0 for a perfectly pure node. In the classification setting, a perfectly pure node leads to an error rate of 0.

Both regression deviance and classification error rate are measures of node purity. However, as noted in the previous section, classification error rate is not sufficiently sensitive to change of level of node purity.

Cross Entropy: This is a measure of node purity.

Cross entropy of & node x is given by

D= - \frac{\infty}{\infty} \hat{p}\_mk log \hat{p}\_mk

It is easily observed that the cross-outropy takes a small value when Imk a are near zero or one.

Gini Index: This is another measure of node purity and is defined as

Notice that Gini Index and Cross Entropy are similar measures and result in very similar classification trees.

Note: The approach to the growing of trees is as follows:

Step 1 ° We start with the \* root node containing all elements. We compute the node purity Do. This is computed using RSS / Regression Deviance approach for regression (value estimation) setting. For classification setting we use either Gini Index or Gross Entropy. Suppose the initial value of node purity is Do. This stop may be called the initialization stop.

Step 2 (Processing stage) Look at the leaf nodes one by one (initially there is only one leaf node). One by one (initially there is only one leaf node). Suppose the deviance of the chosen leaf node is Dj. Find the lest split and suppose the corresponding deviance (or cross entropy) is Dj+i Decide whether the node with deviance Dj needs to be split.

Step 3 (Termination stage) Stop when none of the terminal nodes can be split any further. At this stage the tree is fully grown.

Parameters that define splitting of feature space:

Three parameters are used to define decide whether a node needs to be split further. These are:

a) Requirement of minimum leaf size (i.e. number of

observations in a leaf)

- B) Minimum improvement in node impurity (i.e. if Dj is the current level of impurity and the bast split yields an infu impurity of Dj+1, then Dj Dj+1 must exceed a pradetermined threshold)
- c) Maximum depth of the tree (no i.e. number of
- c) Maximum depth of the tree (i.e. the number of steps required to traverse from the root node to the leaf node along the longest path)

Pruning of tree: A fully grown tree restricted only by the three parameters mentioned above is likely to overfit the data. A smaller tree with fewer splits might lead to lower variance and better interpretation at the cost of a little bias.

One possible strategy of getting such a tree is to grow a very large tree To and then prune it back in order to get a subtree. A method of pruning a very large tree to a smaller tree is the cost complex 'cost-complexity pruning.

Cost Complexity Pruning: Suppose the fully grown tree is To.

We find a subtree TC To such that

 $D = \sum_{m=1}^{\infty} D_m + \alpha |T| \text{ is minimum.}$ 

Here ITI gives the number of terminal nodes of the tree T.

The parameter or (>0) is the tuning parameter and it controls the trade-off between accuracy and complexity. It is easy to note that the tuning parameter is actually a panalty for increased complexity.

Notice that ITI gives the complexity of a tree. Trees are pruned from the leaf node. As a leaf node is pruned, D decreases by X. However, every time a leaf node is pruned,

I Dm increases as the impurity of the parent

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node is necessarily higher than the child node. Thus pruning a leaf node is carried out only when the parent to child difference of impurity exceeds &.

When x = 0, there is no pruning at all.

Determination of  $\alpha$ : The value of  $\alpha$  is determined using cross-validation. The error rate needs to be estimated for different values of  $\alpha$  using  $\kappa$  fold are cross validation.

For value estimation problems, the sum of squared errors for the test data is found.

For classification problem, the rate of classification error may be computed for the test data.

Variable Importance Measures: Let the initial node impurity be Do. Note that this is the level of impurity (deviance or cross-antropy) for the entire training data.

Suppose, there were n splits with node impurities  $D_1, D_2, \dots, D_n$ . The gains (reduction of impurity) are  $D_0 - D_1, D_1 - D_2, \dots, D_{n-1} - D_n$ .

Note that  $D_0 - D_1 + D_1 - D_2 + \cdots + D_{n-1} - D_n = D_0 - D_n$  or the overall gain.

Thus  $\sum_{j=0}^{n-1} \frac{D_j - D_{j+1}}{D_0 - D_n} = 1$ 

The importance of the (j+1)th split, j:0,1,2...(n-1) is given by  $\frac{D_j - D_{j+1}}{D_0 - D_n}$ 

As every split is defined by one variable, this measure gives us the a measure of variable importance.

Concepts of bagging, random forest and boosting.

The techniques of bagging, random forests and boosting use trees as building blocks to construct more powerful prediction models.

Bagging: The decision trees introduced in the previous chapters suffer from high variance. Thus, if we split the training data into two parts at random and fit a decision tree to both halves, the resulting trees may to be quite different. In contrast, a procedure with low variance will yield similar results if applied repeatedly to distinct data sets.

Linear regression tend to have low variance when the ratio of n (the sample size) to b (the number Of variables) is moderately large.

Comments on lagging: The trees used in lagging are grown deep and are not pruned. Thus individual trees have high variance and low lias. Averaging these trees reduces variance.

For lagging we often we often average hundreds or even thousands of trees.

Usage of bagged trees :

Regression trees: Average of the predicted values is taken as the final estimate.

Classification trees: Majority vota, i.e. the most commonly occurring class among the B pradictions is taken as the pradicted class.

Error estimation: A method called ou The bagged trees use some portion of the data. The observations not used to fit a given bagged tree are referred to as out-of-bag observations.

And A method to estimate error of a bagged tree is to estimate error for each of the Out of Bag (OOB) observation.

#### Variable Importance Measure for bagged trees:

We have already discussed about a way to measure importance of variables in a quantitative manner. Note that in the case of a single tree the splitting rules are visible. Further, we are aware that the earlier splits typically contribute to larger reduction improvement of node purity and hence the variables involved in earlier splits are likely to be more important. Thus, in the case of a single tree, quantitative estimates of variable importance may not be of much practical value.

The measure of variable importance, however, is very import important for bagged trees. As bagged trees are average of many trees, the importance of individual variables would not be easily known.

Method: The method adoped is as follows:

Step 1: For each of the B trees find the decrease of deviance / cross entropy / him Index. Suppose the decrease for variable i in tree j is Dij, i=1, 2..., b and j=1, 2... B where p is the number of variables and B the number of trees fitted.

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4.10.2017

Step 2 Find  $B_i = \frac{1}{B} \sum_{j=1}^{B} B_{ij}$ ,  $i=1,2\cdots,p$ Step 3 Find variable importance  $V_i$  as  $V_i = \frac{\overline{B_i}}{\overline{ZB_i}}$ 

Random Forests: Random forests information provide an improvement over bagged trees by decorrelating the trees.

In random forests, a random sample of m predictors is chosen from the entire collection of p predictors.

Usually m = Vp

The random forests often improve performance as selecting a small sample of predictors help decorrelating variables. In the case of lagging a few important variables appear on top of all the bagged trees. Thus the bagged trees are likely to be correlated.

This situation is avoided in random forests as only a few variables are used for the purpose of building trees in any given iteration.

Boosting: Boosting is a slow learning method where small trees are fitted on modified versions of the original data set. The algorithm for boosting is given

Let f(x) be the estimated value of y givan Z. [Note: We discuss only the value estimation problem as boosting in classification setting is rather complex]

Algorithm :

Step1 f(x) < 0, ri < yi for all i in the

training

Step 1 (Initialization): f(x) < 0; ri < yi for all i in the training set [ Note that (yi, Xi) gives the ith row of the data matrix and Ziz(Xi, Xiz -.. Xip)]

Step 2 (Processing): For b=1, 2... B repeat

a) Fit a tree with d splits (d+1 terminal nodes) to the training data (r, x). Let the tree fitted tree be fl(x)

L) Whate  $\hat{f}(x)$  as  $\hat{f}(x) \leftarrow \hat{f}(x) + \lambda \hat{f}^{l}(x)$ .  $\lambda$  is called the shrinking parameter c) Update residuals,  $r_i \leftarrow r_i - \lambda f^b(x_i)$ 



# Step3 Output the boosted model $\int (x) = \sum_{b=1}^{B} \lambda f^{b}(x)$

Parameters of boosted model: Boosting has 3 tuning parameters as given below

- 1 Number of trees B: Unlike bagging and random forest boosting can overfit if B is too large. We use cross-validation to select B
- 2 Shrinking parameter  $\lambda$ : Small positive numbers need to be taken. Often values like 0.01 or 0.001 are chosen. Smaller  $\lambda$  requires larger B
- 3 Number of splits in each tree, d: Shallow trees are chosen. Often del works well. In this case each tree is a stump consisting of a single split. Occassionally del is chosen.

Advantages and Disadvantages of Trees: Decision trees used for the purpose of value estimation (regression) and classification have a number of advantages over classical models like regression;



#### Advantages of trees

a) Trees are very easy to explain - often easier than linear regression

b) It is believed by many that trees closely resemble process of human decision making

c) Trees can be displayed graphically

d) Trees can easily handle qualitative predictors

#### Disadvantagos

- a) Fully grown trees often overfit the data b) Pruned trees may not have much predictive
- C) Bagging, random forests and boosting infrove predictive accuracy but interpretation may not be easy

10.2017

#### Neural Networks

Essentially the model works as follows:

First, the derived variables are created from the the input variables. The derived variables are sigmoid functions of linear combination of input variables. Linear fm. of the linear combination of input variables are created & these are subsequently used for value estimation / classification.

Zm 2 0 ( xom + xm x), m21, 2, ... M

Tk= Bok + Bk Z, k=1,2,... K

Sk(X): 9k(T)

etk

Usually 9k(T): KeTi

ŽeTj

j:1

Note: When of is the identity function, the antire model collapses into a linear model.

Fitting the NN model :

The NN model has the following parameters:

Let X = (x1, x2, -- x)

Then dom = (dom, dim, ..., dpm); m=1,2.... M

BK = ( BOK, BIK, ... BMK), k = 1, 2 ... K

> We have M(+1) + K(M+1) weights

.10. 2017

Neural Networks

We use SSE as the measure of fit for regression 

For classification we use the cross-entropy (deviance) R(Q)= - ZZKyik lu fk(Zi)

Nourge Notkografia

Starting Values: Near Zero random weights are selected. The starting model is to nearly linear. Starting with large values generally laid to poor solutia.

Overfitting o NN with has M(b+1), K(M+1) parameters. In order to avoid overfitting we use a loss + paralty approach. We add a penalty to the error function  $R(Q) + \lambda J(Q)$ 

J(0) = \( \sum\_{km}^{2} + \( \sum\_{me}^{2} \)

Single linkage: - The distance between G& Cz in taken

as min{dij/iECI, jECL}

Complete linkage: D= max(dij)

(2)

Note: Single & complete linkage methods are based whom the similarity of most similar and most dissimilar pairs. (When do we need these?)

Average linkage: - Distance between C, & Cz is taken to be the average of dij, i.e. d = 1 7 2 dij.

Average linkage tends to produce clusters with Average linkage tends to produce clusters with small within cluster distance and tends to create small within cluster distance and tends to create clusters with approximately same within cluster variance.

Ward's Method! The distance is taken as the sum of squares between two clusters The objective at each stage is to minimize the increase in total within cluster error sum of squares.

#### Cluster Analysis

Hierarchical Clustering

In certain cases a cluster resembles an evolutionary tree. This is quite natural in biological applications. Other areas where hierarchical classifications are appropriate might be social systems or taxonomy

Example: Suppose we are trying to sagment customers. (?)

Agglomerative Methodo : We start with n single member clusters. We then group the individual items to form the cluster.

Single Linkage: This is called the nearest-neighbour technique.

# (as is gangopadhyay Qyahoo.com

## Cluster Analysis

5,11,2017

Measurement of proximity:

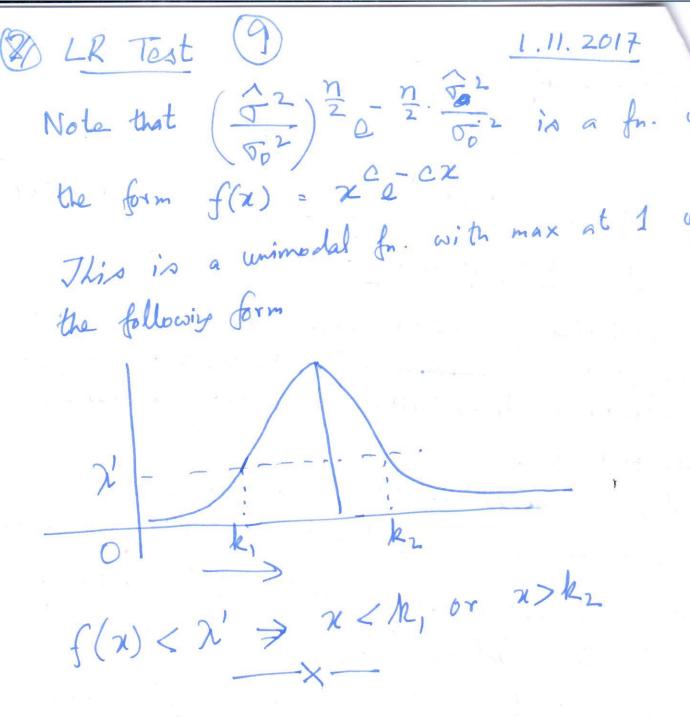
A clustering investigation starts with a nxn matrix that provides a measure of a quantitative measure of similarity or dissimilarity between the individual elements.

We Note that Suppose on individual Xi is characterized by a px1 vector where the pelements are  $x_{i1}, x_{i2}$  -  $x_{ip}$ . When all zij's are measured in at least interval scale the distance between Xi and Xj may be

measured in terms of (xix-xjx), K=1,2... p.

We may consider (zik-zjk) or |zik-zjk)
or any other similar numeric function.

Difficulties arise when some or all of the xil's me categorical.



Wall- Tast LR Tast AIC/BIC 2 model selection

Luster analysis	2	6.11.201
Mossures of proximit	<del></del>	
i) Binary characteria	atics - Matching co	oefficients
Jaccard Coffs		2 0/500
ii) Categorical charac	teriptics with more than	n L Lings
Where & sijk ?	ijk 1 if zik = xjk	
where & sijk ?	? o otherwise	Ť
di = 1-11		
111) Numerical Acts:	- Characterine 115	-
Enclidian Measure -	dij: V & wik (x	lik-xjk)2
City Block	dij = \[ \frac{1}{2} \omega_k \]	Lik-ZjK
Mindowski	lij = [ I wx   xix	- x1x / /r
Ment satisfy time Must be sade		
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5 LR tost Example: Suppose we are testing Ho! M SMO VA. H; M>) Junknown. Let the entire parameter space be (A) (H)={(M,0)/-~(M, J)0} Let the parameter space under Ho be Ho. Bo= { (µ, 5)/- × < µ < µ0, 5>0} Let It = x under H, ju = x Note that if \$ 5 Mo, MaxLo. MaxL,

If \$\overline{\pi} > \mu\_0\$ then the previous analysis afflies with the charge that Ho is rejected when 7-10 > K instead of the absolute value.

Example: Suppose we are testing Ho! J= To 2 VA. HI! J2+To 2

 $\begin{array}{ll}
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Max  $L_1 = \left(\frac{1}{\hat{\sigma}^2 2ii}\right)^{\frac{D}{2}} e^{-\frac{1}{2\hat{\sigma}^2}} \sum_{i=1}^{\infty} (z_i - \bar{z}_i)^2$  $= \left(\frac{1}{2\pi}\hat{\sigma}^{2}\right)^{n/2} e^{-\frac{n}{2\hat{\sigma}^{2}}}\hat{\sigma}^{2} = \left(\frac{1}{2\pi\hat{\sigma}^{2}}\right)^{\frac{n}{2}} e^{-\frac{n}{2}}$ 

#### Cluster Analysis

5.11.2017

Jaccard Coefficient o Note that I may not really provide any useful information. The fact that two individuals noither of two individuals that two individuals noither of two individuals share a characteristic, may not imply that they are similar.

Note: Choice of similarity measure, eg. Matching coefficient or Jaccard coefficient can lead to different assessment of similarity.

Similarity measures for categorical data with more than 2 louds:

Let the be p characteristics them be categorical variables with more than 2 buels.

Let sijk = If individuals i & j are some with characteristic p

Then the similarity between i and j is given by

Sij 2 1 2 Sijk

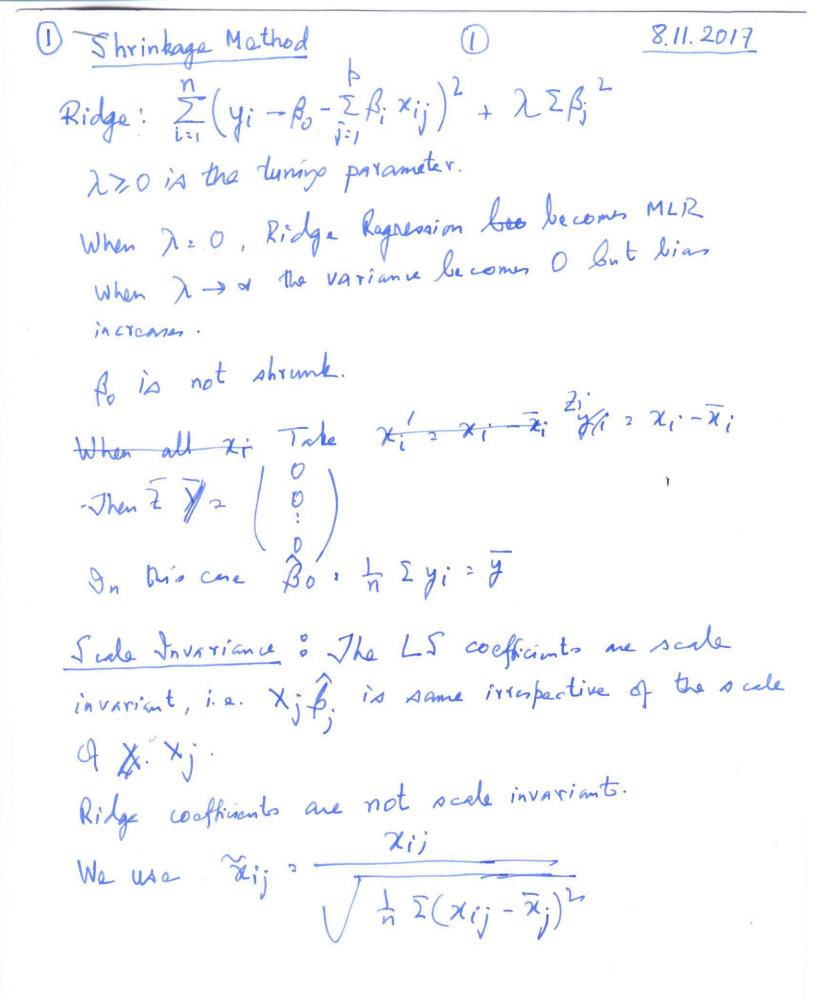
1.11.2017 (7) LR Test f(x)= x c = cx f'(7) = cnc-1e-cx -ce f (g(x)). 9'(x) = cc (x(-1-1) = 0 ce-cx(xC-1-1) =0 ⇒ x<sup>c-1</sup> ≥ 1 ⇒ 7 > 1  $\lambda' < k \Rightarrow \frac{\hat{\sigma}^2}{50} < k p k, or \frac{\hat{\sigma}^2}{50} > k_2$ Example : We wish to test Ho: 52 50 2 VA. Hi! 52 7 502 Let X1, X2 ··· Xn be iid N(M, T2), M, 5 unknown Let who who the parameter space under Ho (i.e. the restricted parameter space) Let I be the unrestricted parameter space. L= Supu, 5') Ew f(Z, M, 5') 8up (M, 52) E SZ f(Z, M, 52)

5. 11. 2017 Cluster Analysis Similarity / dissimilarity measure for binary data: Suppose & characteristics of an entity are binary. When we compare two individuals The result of comparison between two individuals many be may be compiled in a 2x2 table as Outcome 1 0 follows. Marginal

l a+L Individual 1 d c+d Morginal a+c btd bracksetd The level of similarity may be measured in terms of the cell frequencies. Two important a+1 measures are ! a) Matchiy coefficient! atltc+d

b) Jaccard coefficient: a+b+c

LR Test When (M, 52) E w, M= x and 52 50 2 50 given  $\Rightarrow sup_{(\mu, \sigma^2) \in \omega} f(z) = \prod_{i \neq j} f(z_i / \bar{z}, \sigma_0^2)$  $\frac{1}{2\left(\frac{1}{\sigma_{0}^{2}}, 2\pi\right)^{2}} = \frac{1}{2\sigma_{0}} \left(\frac{1}{2\sigma_{0}}, 2\pi\right)^{2}$ When  $(\mu, \sigma^2) \in \Omega$ ,  $\hat{\mu} = \overline{\chi}$ ,  $\hat{\sigma}^2 : \frac{1}{n} \sum (\chi_i - \overline{\chi})^2$  $\Rightarrow \sup_{(\mu,\sigma^2)\in\Omega} f(\chi) = \prod_{i \neq j} f(\chi_i / \bar{\chi}, \vec{\tau}^2)$  $= \left(\frac{1}{\hat{r}^2} \sum_{i=1}^{1} \sum_{j=1}^{1} \sum_{j=1}^{1} \sum_{j=1}^{1} \sum_{i=1}^{1} \sum_{j=1}^{1} \sum_{j=1}^{1} \sum_{i=1}^{1} \sum_{j=1}^{1} \sum_{j=1}^{1}$ = (1 211) 2 - 72 => L, sup(1,02) + w f(2)  $= \left(\frac{\sqrt[3]{2}}{\sqrt[3]{2}}\right)^{\frac{1}{2}} \cdot \frac{f(2)}{\sqrt[3]{2}} \cdot \frac{f(2)}{\sqrt[3]{2}} = \left(\frac{\sqrt[3]{2}}{\sqrt[3]{2}}\right)^{\frac{1}{2}} \cdot \frac{f(2)}{\sqrt[3]{2}} \cdot \frac{f(2)}{\sqrt[3]{2}}$  $\Rightarrow \left(\frac{\hat{\nabla}^2}{\hat{\nabla}_0^2}\right)^{\frac{n}{2}} e^{-\frac{n}{2} \cdot \frac{\hat{\nabla}^2}{\hat{\nabla}_0^2}} < \lambda'$ 



Shrinkage Method (2) 8.11.2017 Why does shrinkage method perform better? As 21 the variance of the predictions reduces of the expense of a small increase of bias. LARAO : Ridge regrassion don not achieve parsinony. The populty  $2 \overline{\Sigma} \beta_j^2$  shrinks all  $\beta_j \to 0$ Note: Ridge regression dos not may not lead to reduction of accuracy. However, in texpretability may be a problem on p does not value. Largo: Minimize  $\Sigma(y_i - R_o - \Sigma(R_i; x_j)^2 + \lambda.\Sigma[\beta]$ Note: Ridge imposes le ponetty norm whereas Larro lasso imposes l, penalty. Note: Lasso performs variable solection. The li norm has the effect of forcing some coefficiento la zoro.

Shrinkage Method 8.11.2017 Alternative formulation for ridge & lasoo Lasso: Minimize  $\sum_{i=1}^{n} (y_i - \beta_o - \sum_{j=1}^{n} x_{ij} \beta_j)^2$  subject to and Ridge: Minimize  $\sum_{i=1}^{n} (y_i - \beta_o - \sum_{j'', j} x_{ij} \beta_j)^2$ subject to \$2, B; 25 These formulations are equivalent in the same that for every 2 one can find an I that gives the same set of coefficient estimates & the other way round. Special case: When \$ 22, lasso coefficients correspond to the least RSS for (B1, B2) falling in the diamond described by 18,1+18,150 A ragion defined by [B, ]+ [Bz] &s

Shrinkage Nethod 8.11.2017 Similarly for ridge regression estimates have the smallest RSS out of all points to had lie within the circle defined by B + B2 5 8

Subset selection Miniminize  $\sum_{i=1}^{n} (y_i - \beta_o - \sum_{j=1}^{n} \beta_j \chi_{ij})^2 + \sum_{j=1}^{n} I(\beta_j \neq 0)$ 

Comparing ridge & lasso ? No clear winner. When some of the coe